RECEIVED LEGISLESS FOR

5496

ų

.

.

03 OCT 30 AM 9: 36

NORTHWESTERN STATE UNIVERSITY FOUNDATION NATCHITOCHES, LOUISIANA FINANCIAL STATEMENTS JUNE 30, 2003

.

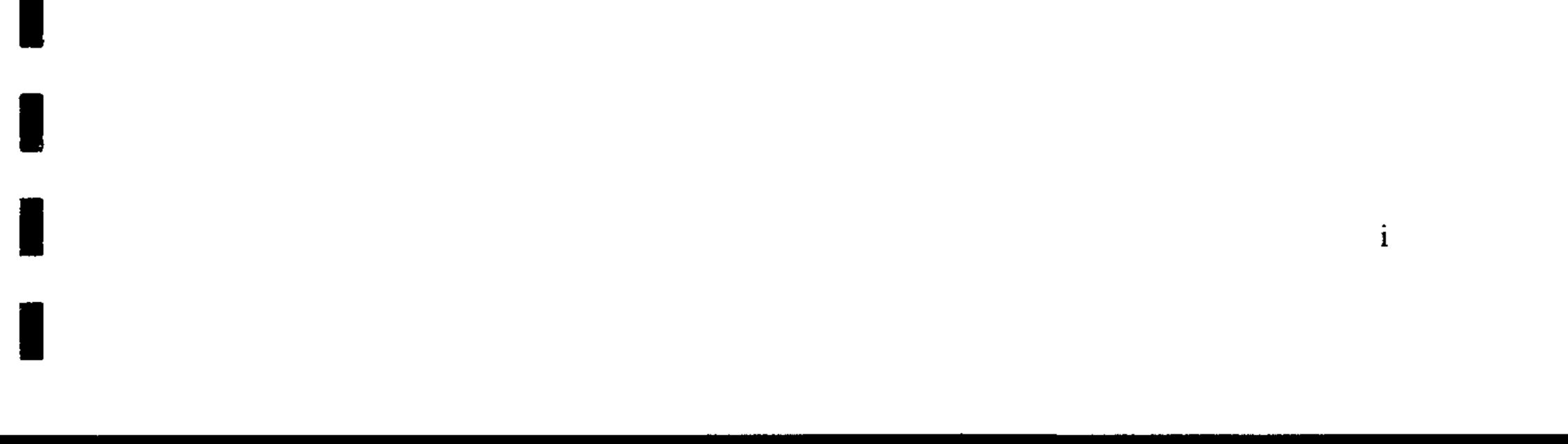
Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 11-12-03

NORTHWESTERN STATE UNIVERSITY FOUNDATION NATCHITOCHES, LOUISIANA TABLE OF CONTENTS JUNE 30, 2003

| | <u>Exhibit</u> | <u>SCHEDULE</u> | <u>PAGE</u> | |
|-----------------------------------|----------------|-----------------|-------------|--|
| Independent Auditors' Report | - | - | 1 | |
| Statement of Financial Position | Α | - | 2 | |
| Statement of Activities | В | - | 3 | |
| Statement of Cash Flows | С | - | 4 | |
| Notes to the Financial Statements | - | - | 5 | |
| Supplemental Information Schedule | - | - | 13 | |

| Combining Statement of Financial Position | - | 1 | 14 |
|--|---|---|----|
| Combining Statement of Activities | - | 2 | 15 |
| Combining Statement of Activities | - | 3 | 17 |
| Combining Statement of Activities - NSU Format | - | 4 | 19 |



HINES, JACKSON & HINES, L.L.C.

CERTIFIED PUBLIC ACCOUNTANTS

P.O. BOX 2188 • 133 EAST FIFTH STREET

NATCHITOCHES, LA 71457

Telephone (318) 352-6458 FAX (318) 352-0404 office@hjhcpa.biz

INDEPENDENT AUDITORS' REPORT

To the Board of Directors Northwestern State University Foundation Natchitoches, Louisiana

We have audited the accompanying statement of financial position of Northwestern State University Foundation (a nonprofit organization), as of June 30, 2003, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

FRANK S. HINES, CPA LEWIS C. HINES, CPA E. MERLIN SQUYRES, CPA JAY H. SHEFFIELD, CPA A. NEILL JACKSON, JR., CPA 1926-1999

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Northwestern State University Foundation, as of June 30, 2003, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements of the Northwestern State University Foundation taken as a whole. The accompanying supplemental schedule listed in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

Hines, Jackson & Hines

Natchitoches, Louisiana September 16, 2003

> - MEMBERS -American Institute of Certified Public Accountants Society of Louisiana Certified Public Accountants

EXHIBIT A

2

NORTHWESTERN STATE UNIVERSITY FOUNDATION NATCHITOCHES, LOUISIANA STATEMENT OF FINANCIAL POSITION JUNE 30, 2003

ASSETS

| Current Assets Cash and cash equivalents Investments Other current assets | \$ 1,000,664 4,892,872 19,619 |
|--|-------------------------------------|
| Total Current Assets | 5,913,155 |
| Other assets | 170,504 |
| Total Assets | <u>\$ 6,083,659</u> |

LIABILITIES AND NET ASSETS

| Current Liabilities | |
|---------------------------------------|---------------------|
| Accounts payable | \$ 1,059,385 |
| Current portion of long-term debt | 137,225 |
| Total Current Liabilities | 1,196,610 |
| Long-term Liabilities | |
| Notes payable, net of current portion | 204,478 |
| Total Liabilities | 1,401,088 |
| Net Assets | |
| Unrestricted | 240,099 |
| Temporarily restricted | 434,175 |
| Permanently restricted | 4,008,297 |
| Total Net Assets | 4,682,571 |
| Total Liabilities and Net Assets | <u>\$ 6,083,659</u> |

The accompanying notes are an integral part of this statement.

EXHIBIT B

NORTHWESTERN STATE UNIVERSITY FOUNDATION NATCHITOCHES, LOUISIANA STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2003

| OPERATING REVENUES | |
|---|--------------|
| Student tuition and fees | \$ 12,598 |
| Federal appropriations | 0 |
| Federal grants and contracts | 0 |
| State and local grants and contracts | 0 |
| Non-governmental grants and contracts | 0 |
| Sales and services of education departments | 0 |
| Hospital income | 0 |
| Auxiliary enterprises revenue | 0 |
| Other operating revenue | 0 |
| Total Operating Revenue | 12,598 |

OPERATING EXPENSES

| Educational and general: | |
|--|------------|
| Instruction | 0 |
| Research | 0 |
| Public service | 0 |
| Academic support | 0 |
| Student service | 75,582 |
| Institutional support | 0 |
| Operations and maintenance of plant | 0 |
| Depreciation | 0 |
| Scholarships and fellowships | 219,453 |
| Auxiliary enterprises - NSU Athletics | 478,994 |
| Hospital | 0 |
| Other operating expenses | 482,996 |
| Total Operating Expenses | 1,257,025 |
| Operating Income/(Loss) | (1,244,427 |
| NON-OPERATING REVENUES/(EXPENSES) | |
| State appropriations | (|
| Gifts - contributions | 1,325,922 |
| Net investment income/(loss) | 186,745 |
| Interest expense | (20,237 |
| Other non-operating revenues | 569,368 |
| Net Non-operating Revenue/(Expenses) | 2,061,798 |
| Income/(Loss) before other Revenue, Expenses, Gains and Losses | 817,371 |
| Capital appropriations | (|
| Cupini uppi oprimiono | (|

Capital grants and gifts

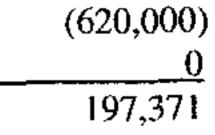
0 20 000

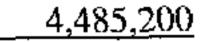
Transfers (to)/from NSU Other additions, net Increase/(Decrease) in Net Assets

Net Assets, Beginning of the year

Net Assets, End of the year

The accompanying notes are an integral part of this statement.





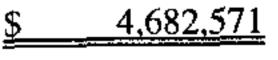


EXHIBIT C

NORTHWESTERN STATE UNIVERSITY FOUNDATION NATCHITOCHES, LOUISIANA STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2003

| CASH FLOWS PROVIDED BY/(USED IN) OPERATING ACTIVITIES | |
|---|---------------|
| Change in net assets | \$ 197,371 |
| Cash provided by operating activities: | |
| (Increase)/decrease in operating assets | |
| Other current assets | (834) |
| Other assets | 0 |
| Increase/(decrease) in operating liabilities | |
| Accounts payable | 504,735 |
| Current maturities of notes payable | 26,267 |
| Net Cash Provided By/(Used In) Operating Activities | 727,539 |
| | |

CASH FLOWS PROVIDED BY/(USED IN) INVESTING ACTIVITIES

Purchase of investments

(460,334)

4

| CASH FLOWS PROVIDED BY/(USED IN) FINANCING ACTIVITIES Increase/(decrease) in long-term maturities of notes payable | (137,255) |
|---|---------------------|
| Net Increase/(Decrease) in Cash and Cash Equivalents | 129,950 |
| CASH IN CASH EQUIVALENTS, Beginning of year | 870,714 |
| CASH IN CASH EQUIVALENTS, End of year | <u>\$ 1,000,664</u> |

The accompanying notes are an integral part of this statement.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Organization

The Northwestern State University Foundation (the Foundation) is a non-profit corporation formed in 1960. Its purpose is to promote the educational and cultural welfare of Northwestern State University (the University) and to aid students in their studies at the University and to solicit and accept funds to achieve the foregoing objectives. The Foundation serves as an umbrella organization for the Northwestern State University Alumni Association and the Northwestern State University Athletic Association, each of which has its own board of directors. Funds for each of these organizations are combined with funds of the Foundation for presentation in these financial statements.

The Foundation qualifies as a tax-exempt organization (an "other than private foundation") under Section 501 (c)(3) of the Internal Revenue Code.

B. Public Support and Revenue

Annual campaign contributions are generally available for unrestricted use in the related campaign year unless specifically restricted by the donor. Unconditional promises to give are recorded as received. Unconditional promises to give, due in the next year, are reflected as current promises to give and are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reflected as long-term promises to give and are recorded at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are received to discount the amounts. The majority of the promises to give are received from a broad base of contributors as a result of the annual campaign. There are no multi year promises to give recorded. The promise to give year conforms to the fiscal year; therefore, uncollected promises to give at the end of the fiscal year are regarded as uncollectible.

Contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Endowment contributions and investments are permanently restricted by the donor. Investment earnings available for distribution are recorded as unrestricted net assets.

C. Basis of Accounting

The Foundation maintains its accounting records on the accrual basis.

D. Cash and Cash Equivalents

The Foundation considers all highly liquid investments with a maturity of three months or less when purchased to be cash

5

equivalents.

E. Investments

Investments are presented in the financial statements at market value. Securities are available for sale.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributed Services F.

The University pays all personnel costs and also provides office space, some furniture and equipment, utilities and telephone charges for the Foundation. The value of these items is not recorded in the financial statements.

G. Collections

Collections consist of non-cash donations of Southern History Journals and Salvador Dali paintings. These items are not recorded in the financial statements.

Η. **Fixed Assets**

The Foundation policy is to expense fixed assets when purchased because the assets are given to Northwestern State University. The University adds the items to their records and maintains the insurance.

Estimates I.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2 CASH AND CASH EQUIVALENTS

Cash and cash equivalents are summarized as follows:

| Interest bearing checking accounts | \$ 117,393 |
|------------------------------------|---------------------|
| Regular checking accounts | 155,969 |
| Money market accounts | 727,302 |
| Total | <u>\$ 1,000,664</u> |

As of June 30, 2003, the Foundation had \$909,118 in bank deposits. These deposits are secured from risk by \$200,000 of federal deposit insurance (FDIC).

Money market accounts are invested with brokerage firms, and are not secured by FDIC insurance, rather the institution will generally guarantee a purchase at market or bid price. The Foundation uses Edward Jones, AG Edwards, Sunamerica, Bank One Securities, Mainstay Family of Funds, Smith Barney Citigroup, Merrill Lynch, and Hibernia National Bank.

INVESTMENTS NOTE 3

Investments include certificates of deposits with banks and brokerage firms, mutual funds, U.S. Government Securities, stocks and bonds.

<u>NORTHWESTERN STATE UNIVERSITY FOUNDATION</u> <u>NATCHITOCHES, LOUISIANA</u> <u>NOTES TO THE FINANCIAL STATEMENTS(CONTINUED)</u> <u>JUNE 30, 2003</u>

NOTE 3 INVESTMENTS (CONTINUED)

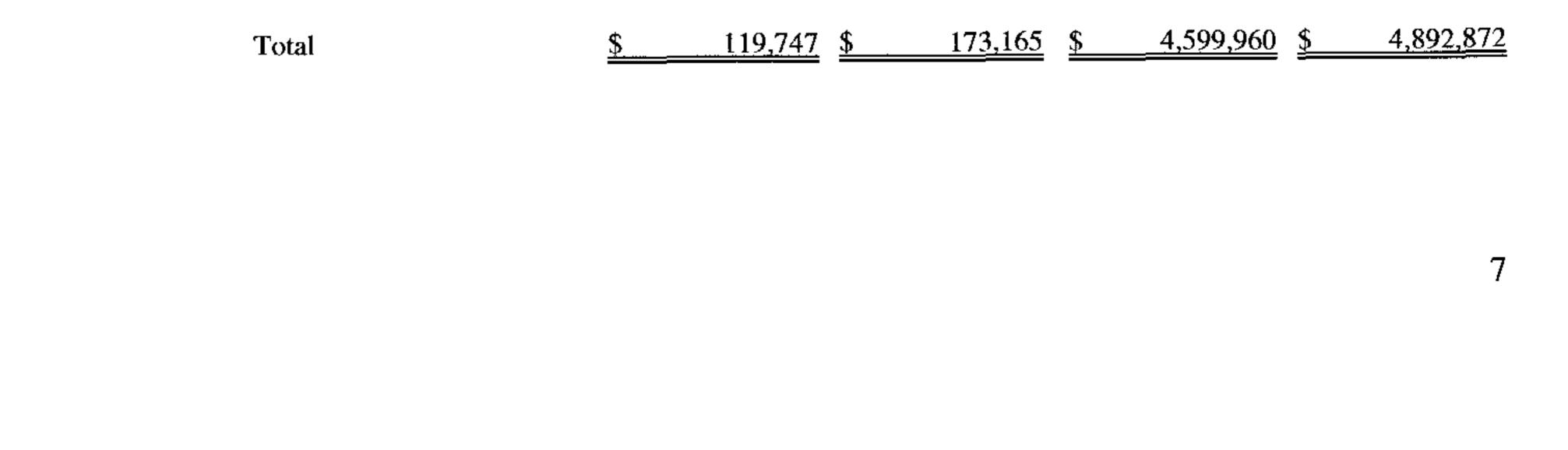
It is estimated that \$119,255 of the amounts invested in certificates of deposit are not covered by FDIC insurance. The Foundation has not had to cash in CD's early, and it is estimated the difference between market value and cost is not material, if any.

Mutual funds, U.S. Government securities, stocks and bonds are recorded at market value with the exception of Valley Farmers Coop Preferred Stock, which is recorded at cost of \$2,500 since this is not a public traded stock and market is unknown.

A summary follows:



| | A997 | <u>ICIATION</u> | <u>A</u> | 220CIATION | <u>_ro</u> | <u>JINDATION</u> | | |
|------------------------------|---------|-----------------|----------|------------|------------|------------------|----|------------------|
| Certificates of deposit | \$ | 36,191 | \$ | 0 | \$ | 929,871 | \$ | 966,062 |
| Mutual Funds | | | | | | | | |
| A.G. Edwards | | 0 | | 0 | | 583 | | 583 |
| Bank One Securities | | 0 | | 0 | | 31,595 | | 31,595 |
| Edward Jones | | 0 | | 58,892 | | 604,230 | | 663,122 |
| Hibernia Nat'l Bank | | 0 | | 0 | | 380,768 | | 380,768 |
| Sunamerica | | 83,556 | | 114,273 | | 1,443,980 | | <u>1,641,809</u> |
| | | 83,556 | | 173,165 | | 2,461,156 | | 2,717,877 |
| U.S. Government securities | | | | | | | | |
| Van Kampen - U.S. Gov't Fund | | 0 | | 0 | | 63,946 | | 63,946 |
| Mainstay Gov't Fund B | | 0 | | 0 | | 170,629 | | 170,629 |
| Hibernia - U.S. Gov't Fund | | 0 | | 0 | | 776,134 | | 776,134 |
| | | 0 | | 0 | | 1,010,709 | _ | 1,010,709 |
| Stocks and Bonds | | | | | | | | |
| Valley Farmers Coop - | | | | | | | | |
| Preferred Stock, at cost | | | | | | | | |
| market unknown | | 0 | | 0 | | 2,500 | | 2,500 |
| Series EE Bonds | | 0 | | 0 | | 345 | | 345 |
| GMAC Smart notes 7.125% | | 0 | | 0 | | 9,875 | | 9,875 |
| Indiana Michigan Power Co. | | | | | | | | |
| 7.2% First Mtg Bonds | | 0 | | 0 | | 31,125 | | 31,125 |
| State Farm Securities | | Ő | | 0 | | 629 | | 629 |
| Ford Motor Credit 7.25% | | 0 | | 0 | | 153,750 | | 153,750 |
| | <u></u> | 0 | | 0 | | 198,224 | _ | 198,224 |
| | | | · | <u> </u> | | | - | |



NOTE 4 OTHER CURRENT ASSETS

Other current assets are as follows:

| | ALUMNI | | ALUMNI ATHLETIC | | | NSU | | |
|------------------------|-----------|-----------------|-----------------|-----------|----------|----------|-----------|----------------|
| | ASS | OCIATION | ASS | SOCIATION | FO | UNDATION | | TOTAL |
| Interest receivable | \$ | 576 | \$ | 0 | \$ | 16,489 | \$ | 17,065 |
| Commissions receivable | | 2,080 | | 0 | | 0 | | 2,080 |
| Income tax receivable | | 474 | <u> </u> | 0 | <u> </u> | 0 | | <u>474</u> |
| Total | <u>\$</u> | 3,130 | <u>\$</u> | 0 | \$ | 16,489 | <u>\$</u> | <u> 19,619</u> |

NOTE 5 OTHER ASSETS

Other assets are as follows:

| Cash value of life insurance (3 policies) | \$ 20,504 |
|--|---------------|
| Condominiums (Sabine Parish) - recorded at | |
| appraised value at time of donation - June 15, 2000. | 150,000 |
| | |
| Total | \$ 170,504 |

NOTE 6 ACCOUNTS PAYABLE

Accounts payable consists of trade accounts payable, accrued expenses and endowed professorships and chairs which the Foundation is holding until matching funds are received by the University. The endowed funds will be forwarded to the University at that time.

A summary follows:

| | AL | ALUMNI | | ATHLETIC | | NSU | | |
|-----------------------------|------|-------------|----|-----------------|-----------|-----------|-----------|-----------|
| | ASSO | ASSOCIATION | | DCIATION | FOL | JNDATION | | TOTAL |
| Accounts payable | \$ | 595 | \$ | 30,274 | \$ | 8,516 | \$ | 39,385 |
| Endowed funds | | | | | | | | |
| Wise Endowed Chair | | 0 | | 0 | | 400,000 | | 400,000 |
| Ragus Endowed Chair | | 0 | | 0 | | 400,000 | | 400,000 |
| Schlieder Endowed Chair | | 0 | | 0 | | 100,000 | | 100,000 |
| Curry Endowed Professorship | | 0 | | 0 | | 60,000 | | 60,000 |
| Leach Endowed Professorship | | 0 | | 0 | | 60,000 | | 60,000 |
| Total | \$ | 595 | \$ | 30,274 | <u>\$</u> | 1,028,516 | <u>\$</u> | 1,059,385 |

NOTE 7 INCOME TAXES

Federal income tax is paid on unrelated business income. A recent tax court decision ruled that commissions on a credit card program in exchange for the use of its name and logo is not considered unrelated business income for income taxes. Based on this decision, the Foundation does not have a tax liability.

NOTE 8 **NOTES PAYABLE**

On July 12, 1996, Northwestern Athletic Association borrowed \$160,200 from Exchange Bank & Trust Company, Natchitoches, LA. The note is payable in nine annual installments of \$26,675 with the installment due August 1 of each year. This payment includes interest at 8.75% per annum. The purpose of the loan was to purchase and install four new scoreboards. Contracts were received from six businesses for scoreboard advertisement and pledged as additional collateral on the note. Interest expense was accrued through June 30, 2003. Principle balance on the loan at June 30, 2003, was \$68,173.

On April 1, 2001, Northwestern Athletic Association borrowed \$94,152 from Natchitoches Baseball, Inc. at no interest. Principal balance on the loan at June 30, 2003, was \$56,000.

On October 3, 2001, Northwestern Athletic Association borrowed \$150,000 from Exchange Bank & Trust Company, Natchitoches, Louisiana. The proceeds were used to pay the balance due on the turf at Turpin Stadium. The interest rate is 6.25%. Annual payments of \$37,181 began October 3, 2002, with the last payment due October 3, 2006. Principal balance on the loan at June 30, 2003, was \$127,637. Interest expense was accrued through June 30, 2003.

On October 3, 2002, Northwestern Athletic Association renewed a \$26,081 loan with Exchange Bank & Trust Company, Natchitoches, Louisiana. The proceeds were used to pay for lighting equipment. The interest rate is 6.25%. The note is due October 3, 2003. Interest expense was accrued through June 30, 2003.

On June 28, 2002, Northwestern Athletic Association borrowed \$120,035 from Exchange Bank and Trust Company, Natchitoches, Louisiana. The proceeds were used to pay Northwestern State University for scholarships that were recorded June 30, 2001. The interest rate varies; however, it was 6% as of June 30, 2003. The loan is payable in 24 monthly payments of \$5,370 beginning August 1, 2002. Principal balance due as of June 30, 2003, was \$61,754.

On May 29, 2002, Northwestern Athletic Association borrowed \$8,000 from City Bank & Trust Company, Natchitoches, Louisiana. The proceeds were used to purchase football equipment. The interest rate was 9.518%. Maturity date was August 29, 2002; however, it was paid in full on August 21, 2002.

On January 3, 2002, Northwestern State University Foundation borrowed \$7,771 from Peoples State Bank, Many, Louisiana. Proceeds were used to pay off a software note and the Foundation received approximately \$2,600 in additional funds. Interest rate is 3.05% and the loan matured June 16, 2003. The loan was renewed until December 16, 2003. Principal balance due as of June 30, 2003, was \$2,058.

A summary follows:

| | CU | JRRENT | LON | IG-TERM | | | |
|-----------------------------|-----------|---------|-------------|---------|-----------|---------|--|
| | | ABILITY | | ABILITY | TOTAL | | |
| Exchange Bank & Trust | \$ | 20,709 | \$ | 47,464 | \$ | 68,173 | |
| Natchitoches Baseball, Inc. | | 8,000 | | 48,000 | | 56,000 | |
| Exchange Bank & Trust | | 29,204 | | 98,433 | | 127,637 | |
| Exchange Bank & Trust | | 15,500 | | 10,581 | | 26,081 | |
| Exchange Bank & Trust | | 61,754 | | 0 | | 61,754 | |
| Peoples State Bank | | 2,058 | | 0 | | 2,058 | |
| Total | <u>\$</u> | 137,225 | <u>\$</u> | 204,478 | <u>\$</u> | 341,703 | |

NOTE 9 LITIGATION

According to management, the Foundation is not involved in any defensive litigation.

NOTE 10 PENSIONS

The Foundation employs several part-time employees. They are covered under the Social Security System. The University pays all other personnel costs, including pension cost. The value of this as well as other services furnished by the University are not included in the financial statements of the Foundation.

NOTE 11 DONATIONS FROM NORTHWESTERN STATE UNIVERSITY

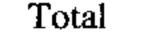
The Foundation receives donated services, the use of equipment and facilities from Northwestern State University at no charge. The estimated value of these services and facilities is listed below and is not recorded on the books of the Foundation. The estimate as provided by Northwestern State University is the same as the Foundation. A summary of the estimated value of the service as provided by the University and the Foundation is as follows:

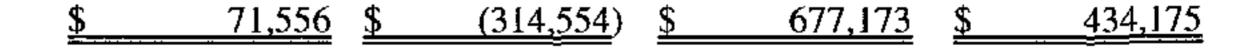
| | Estimated Value As Provided by Northwestern State <u>University</u> | | | | | |
|-------------------------------|---|--------|--|--|--|--|
| Salaries and related benefits | \$ | 68,073 | | | | |
| Travel | | 1,088 | | | | |
| Operating services | | 94 | | | | |
| Supplies | | 0 | | | | |
| Capital outlays | | 0 | | | | |
| Other costs | | 1,681 | | | | |
| Total | <u>\$</u> | 70,936 | | | | |

NOTE 12 RESTRICTIONS ON ASSETS

Temporarily restricted net assets are available for the following purposes:

| | ALUMNI | ATHLETIC | NSU | |
|--|-------------|-------------|-------------------|----------------|
| | ASSOCIATION | ASSOCIATION | FOUNDATION | <u> </u> |
| Centennial Development Scholarships | \$ 71,556 | \$ 0 | \$ 0 | \$ 71,556 |
| Athletic Scholarships | 0 | 25,091 | 0 | 25,091 |
| Note payable and other liabilities | 0 | (339,645) | . (2,058) | (341,703) |
| Donor restricted gifts for scholarships, | | | | |
| assistance to university and other | | | | |
| restrictions | 0 | 0 | 679,231 | <u>679,231</u> |



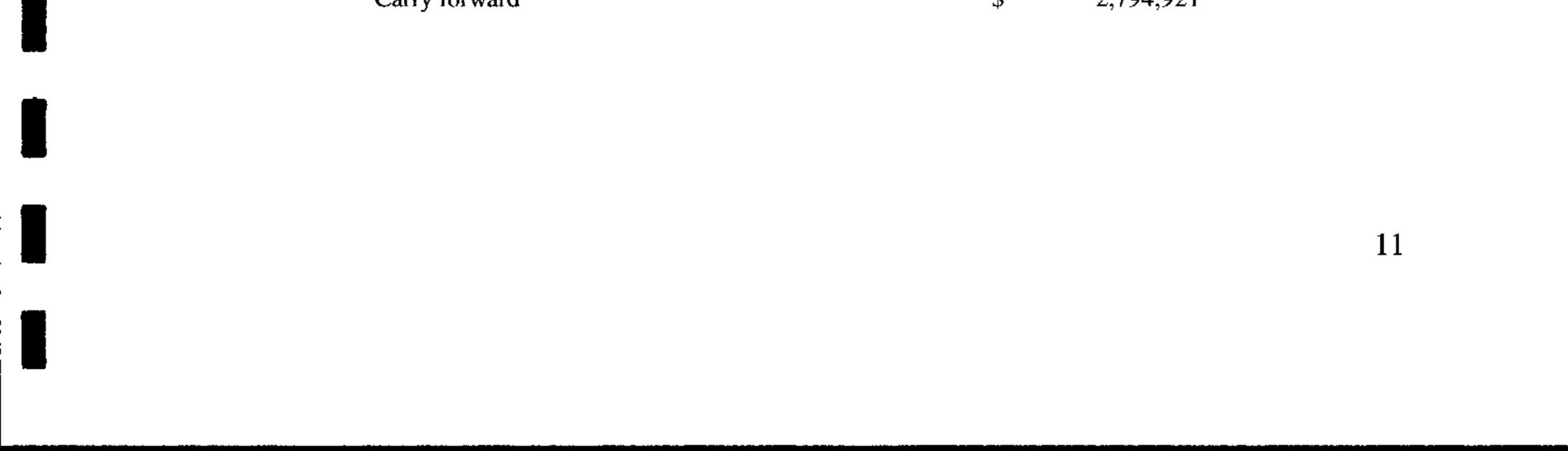


NOTE 12 RESTRICTIONS ON ASSETS (CONTINUED)

Permanently restricted net assets consist of endowment funds investments to be held indefinitely, the income from which is expendable to support the following:

| Athletic Association | <u>\$</u> | 249,949 |
|---------------------------------|-----------|-----------|
| NSU Foundation | | |
| A. A. Fredericks | | 15,000 |
| Advance Student/Parent Alumni | | 44,696 |
| Alpha Beta Alpha | | 29,000 |
| Raymond Arthur Scholarship | | 21,958 |
| Berrian and Cleavie Bailey | | 25,000 |
| Bank One | | 54,500 |
| Buddy Bonnette | | 31,605 |
| T. P. Chaplin Memorial | | 54,000 |
| Dan and Lilly Chase Scholarship | | 100,000 |
| Ester Cooley | | 20,000 |
| Ellis & Melva Coutee | | 91,000 |
| Sam & Lillian Davis | | 114,750 |
| DeSoto Parish Housing | | 150,000 |
| Bill Dodd | | 10,000 |
| Kenneth Durr | | 10,000 |
| James Ford | | 19,176 |
| Eleanor Garbrecht | | 664,388 |
| General College Scholarship | | 25,445 |
| Janet Goodwin Scholarship | | 22,062 |
| Mary Ryan Gresham | | 26,915 |
| Jewell Powell Jackson | | 10,000 |
| Pauline Jobe | | 24,850 |
| John and Jewell Jones | | 94,327 |
| Ben Johnson Scholarship | | 61,531 |
| Cary Johnson | | 20,000 |
| Mimi Jordan | | 18,135 |
| John, Thelma and Janet Kyser | | 114,179 |
| Marion Lofton Memorial | | 245,953 |
| Magale Music | | 656,451 |
| John and Jason McCain Memorial | | 10,000 |
| McCalla/Spencer | | 10,000 |
| Carry forward | \$ | 2,794,921 |

-



NOTE 12 RESTRICTIONS ON ASSETS (CONTINUED)

| NSU Foundation (Continued) Balance forward | \$ | 2,794,921 |
|---|-----------|-----------|
| Leroy Miller | | 20,000 |
| Travis Miller Scholarship | | 100,000 |
| Charles Monday | | 36,031 |
| Noble Morrison | | 13,000 |
| S. W. Nelken | | 12,000 |
| Rader Osborne | | 10,000 |
| Peoples Bank | | 10,000 |
| Dick Payne | | 12,000 |
| Sara Roach/Opal Perot | | 21,563 |
| Walter Porter | | 35,047 |
| Allen and Mary Posey | | 12,705 |
| John Ropp | | 32,838 |
| Tom Ruffin | | 11,412 |
| Eloise Sanders | | 10,483 |
| Corrine Saucier | | 34,300 |
| John Lewis Sills | | 10,000 |
| Barry and Shirley Smiley | | 42,256 |
| Smiley Marketing Professorship | | 26,840 |
| C. L. Starnes Scholarship | | 10,225 |
| Ida Graham Price Strain | | 12,884 |
| DeEster W. Taylor | | 15,000 |
| Joseph A. Thomas, M.D. | | 105,000 |
| E.P. Watson ABA | | 11,802 |
| Martin Walker | | 50,000 |
| Joe and Narvis Webb | | 12,000 |
| Jon P. Weyand Memorial | | 25,000 |
| Gladys Williams/Leonard Farr | | 25,000 |
| Ora Garland Williams Memorial | | 10,000 |
| Woodmen of the World | | 10,000 |
| Dr. Eleanor Worsley | | 11,830 |
| All others, less than \$10,000 each | | 214,211 |
| Total | <u>\$</u> | 3,758,348 |

SUPPLEMENTAL INFORMATION SCHEDULE

.

-

14

NORTHWESTERN STATE UNIVERSITY FOUNDATION NATCHITOCHES, LOUISIANA COMBINING STATEMENT OF FINANCIAL POSITION JUNE 30, 2003

| | _ | Alumni Association | | Athletic Association | | NSU Foundation | | Total |
|--|-----------|-----------------------|-----------|---|-----------|---|-----------|---|
| ASSETS Cash in checking accounts Money market accounts Certificates of deposit Mutual fund investments U S Government Securities Stocks and bonds Interest receivable Other assets | \$ | | \$ | 117,393 14,756 0 173,165 0 0 0 0 | | 112,698 710,633 929,871 2,461,156 1,010,709 198,224 16,489 170,504 | \$ | 273,362 727,302 966,062 2,717,877 1,010,709 198,224 17,065 173,058 |
| Total Assets | <u>\$</u> | <u>168,061</u> | <u>\$</u> | 305,314 | <u>\$</u> | <u>5,610,284</u> | <u>\$</u> | <u>6,083,659</u> |

LIABILITIES

| Accounts payable Notes payable | \$ | \$ 30,274 \$ 339,64 <u>5</u> | 1,028,516 2,058 | \$ 1,059,385 341,703 |
|--|-----------------------|---|--|--|
| Total Liabilities | 595 | 369,919 | 1,030,574 | 1,401,088 |
| Net Assets Unrestricted Temporarily restricted Permanently restricted | 95,910 71,556 0 | 0 (314,554) <u>249,949</u> | 144,189 677,173 <u>3,758,348</u> | 240,099 434,175 <u>4,008,297</u> |
| Total Net Assets | <u> </u> | (64,605) | 4,579,710 | 4,682,571 |
| Total Liabilities and Net Assets | <u>\$ 168,061</u> | <u>\$ </u> | <u>5,610,284</u> | <u>\$ 6,083,659</u> |

15

NORTHWESTERN STATE UNIVERSITY FOUNDATION NATCHITOCHES, LOUISIANA COMBINING STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2003

| PUBLIC SUPPORT, REVENUES, | U | nrestricted | , | Temporarily Restricted | | ermanently Restricted | Total |
|--|----|-------------|----------|---------------------------|----|--------------------------|-----------------|
| AND RECLASSIFICATIONS | | | <u> </u> | | | | |
| Contributions | \$ | 167,593 | \$ | 395,501 | \$ | 762,828 | \$ 1,325,922 |
| Special events, admissions | - | 0 | | 35,970 | - | 0 | 35,970 |
| Dues and fees | | 7,118 | | 5,480 | | 0 | 12,598 |
| Income from investments | | 14,546 | | 149,852 | | 6,541 | 170,939 |
| Unrealized gains/(losses) in investments | | (487) | | 25,745 | | (9,452) | 15,806 |
| Scholarships - Named recipients | | 0 | | 27,575 | | 0 | 27,575 |
| Fund raising events, commissions | | 12,838 | | 282,144 | | 0 | 294,982 |
| General marketing | | 0 | | 52,102 | | 0 | 52,102 |
| Sale of items | | 0 | | 13,380 | | 0 | 13,380 |
| Other revenues | | 32,268 | | 102,766 | | 10,325 | 145,359 |
| Transfer | | 19,625 | | (19,625) | | 0 | 0 |
| Net Assets Released from Restrictions | | | | | | | |
| Satisfactions of Program Restrictions | | 1,035,884 | | (1,035,884) | | 0 | 0 |
| Total Public Support, Revenues, | | | | | | | |
| and Reclassifications | | 1,289,385 | | 35,006 | | 770,242 | 2,094,633 |
| EXPENSES | | | | | | | |
| Program services | | | | | | | |
| Scholarships | | 219,453 | | 0 | | 0 | 219,453 |
| NSU-Administrative | | 17,828 | | 0 | | 0 | 17,828 |
| Advertisement | | 318 | | 0 | | 0 | 318 |
| Awards and plaques | | 14,236 | | 0 | | 0 | 14,236 |
| Athletic supplies | | 38,974 | | 0 | | 0 | 38,974 |
| Books | | 75,582 | | 0 | | 0 | 75,582 |
| Copier rental | | 6,216 | | 0 | | 0 | 6,216 |
| Contract labor | | 1,705 | | 0 | | 0 | 1,705 |
| Cultivation | | 6,137 | | 0 | | 0 | 6,137 |
| Demon sports network | | 68,237 | | 0 | | 0 | 68,237 |
| Equipment | | 11,695 | | 0 | | 0 | 11,695 |
| Fund raising | | 96,396 | | 0 | | 0 | 96,396 |
| Game tickets | | 35,247 | | 0 | | 0 | 35,247 |
| Interest expense | | 20,237 | | 0 | | 0 | 20,237 |
| Maintenance service, supplies | | 7,513 | | 0 | | 0 | 7,513 |
| Office supplies, postage | | 2,209 | | 0 | | 0 | 2,209 |
| Printing | | 29,102 | | 0 | | 0 | 29,102 |
| Professional services | | 12,086 | | 0 | | 0 | 12,086 |
| Promotional | | 66,621 | | 0 | | 0 | 66,621 |
| Vahiala rantal | | 15 022 | | 0 | | 0 | 15 022 |

| Vehicle rental | 15,932 | 0 | 0 | 15,932 |
|---------------------------------|--------------|------|--------|--------------|
| Supplies | 6,184 | 0 | 0 | 6,184 |
| Travel | 19,078 | 0 | 0 | 19,078 |
| Other program services expenses | 292,037 | 0 | 389 | 292,426 |
| Total Program Services | \$ 1,063,023 | \$ 0 | \$ 389 | \$ 1,063,412 |

16

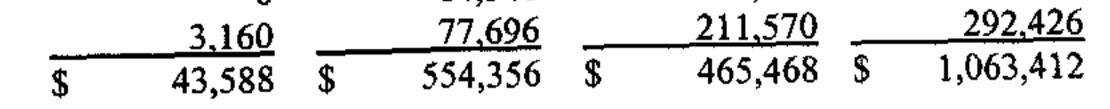
NORTHWESTERN STATE UNIVERSITY FOUNDATION NATCHITOCHES, LOUISIANA COMBINING STATEMENT OF ACTIVITIES (CONTINUED) FOR THE YEAR ENDED JUNE 30, 2003

| EXPENSES (CONTINUED) | | Unrestricted | | emporarily Restricted | | manently stricted | | Total |
|-------------------------------------|-----------|--------------|-----------|--------------------------|-----------|----------------------|-----------|-----------|
| Support Services | ፍ | 00 | ዋ | 0 | ¢ | 0 | ፍ | 00 |
| Advertisement Cultivation | \$ | 99 | \$ | 0 | \$ | 0 | \$ | 99 |
| Cultivation | | 97,390 | | 0 | | 0 | | 97,390 |
| Equipment | | 7,426 | | 0 | | 0 | | 7,426 |
| Fund raising expenses | | 20,613 | | 0 | | 0 | | 20,613 |
| Insurance | | 732 | | 0 | | 0 | | 732 |
| Maintenance services, supplies | | 4,773 | | 0 | | 0 | | 4,773 |
| Office supplies, postage | | 6,034 | | 0 | | 0 | | 6,034 |
| Professional services | | 10,281 | | 0 | | 0 | | 10,281 |
| Printing | | 5,456 | | 0 | | 0 | | 5,456 |
| Promotional | | 10,606 | | 0 | | 0 | | 10,606 |
| Salaries and payroll taxes | | 11,238 | | 0 | | 0 | | 11,238 |
| Transfer to NSU | | 0 | | 0 | | 620,000 | | 620,000 |
| Transfers to temporarily restricted | | 0 | | 0 | | 0 | | 0 |
| Transfers to permanently restricted | | 0 | | 0 | | 0 | | 0 |
| Travel | | 6,926 | | 0 | | 0 | | 6,926 |
| Capital projects | | 4,275 | | 0 | | 0 | | 4,275 |
| Other support services expenses | | 27,250 | | 0 | | 751 | | 28,001 |
| Total Support Services | | 213,099 | | 0 | | 620,751 | | 833,850 |
| Total Expenses | | 1,276,122 | | 0 | | 621,140 | | 1,897,262 |
| Increase/(Decrease) in Net Assets | | 13,263 | | 35,006 | | 149,102 | | 197,371 |
| Net Assets, Beginning of year | | 226,836 | <u></u> | <u>399,168</u> | | <u>3,859,196</u> | | 4,485,200 |
| Net Assets, End of year | <u>\$</u> | 240,099 | <u>\$</u> | 434,174 | <u>\$</u> | 4,008,298 | <u>\$</u> | 4,682,571 |

<u>NORTHWESTERN STATE UNIVERSITY FOUNDATION</u> <u>NATCHITOCHES, LOUISIANA</u> <u>COMBINING STATEMENT OF ACTIVITIES</u> <u>FOR THE YEAR ENDED JUNE 30, 2003</u>

| PUBLIC SUPPORT, REVENUES | Alumni <u>Association</u> | Athletic Association | NSU <u>Foundation</u> | <u>Total</u> |
|--|------------------------------|-------------------------|--------------------------|-------------------------|
| AND RECLASSIFICATIONS | * 101.076 | a 101 006 | \$ 932,141 | \$ 1,325,922 |
| Contributions | \$ 101,975 | \$ 291,806 20,550 | \$ 932,141 S 5,411 | 35,970 |
| Special events, admissions | 0 | 30,559 0 | 5,480 | 12,598 |
| Dues and fees | 7,118 | _ | 162,130 | 170,939 |
| Income from investments | 3,350 | 5,459 | 18,303 | 15,806 |
| Unrealized gains/(losses) in investments | (2,463) | (34) 0 | 27,575 | 27,575 |
| Scholarships - Named recipients | U 10.020 | 251,980 | 30,164 | 294,982 |
| Fund raising events, commissions | 12,838 | | 5,810 | 52,102 |
| General Marketing | 0 | 46,292 | 7,945 | 13,380 |
| Sale of items | U 67.470 | 5,435 | 26,942 | 145,359 |
| Other revenue | 27,472 | 90,945 | 20,942 | 0 |
| Transfers | <u> </u> | <u> </u> | <u> </u> | |
| Total Public Support, Revenues, and Reclassifications | 150,290 | 722,442 | 1,221,901 | 2,094,633 |
| EXPENSES | | | | |
| Program services | 11.000 | 1,000 | 207,453 | 219,453 |
| Scholarships | 11,000 | 1,000 | 17,828 | 17,828 |
| NSU - Administration | 210 | 0 | 0 | 318 |
| Advertisement | 318 | 9,236 | 4,500 | 14,236 |
| Awards and plaques | 500 | 38,974 | 4,000 | 38,974 |
| Athletic supplies | 0 | | 0 0 | 75,582 |
| Books | 0 | 75,582 | - | 6,216 |
| Copier rental | 0 | 6,216 | ů 0 | 1,705 |
| Contract labor | 0 | 1,705 | 0 | 6,137 |
| Cultivation | 0 | 6,137 | 0 0 | 68,237 |
| Demon sports network | 0 | 68,237 | 0 | 11,695 |
| Equipment | 0 | 11,695 | | 96,396 |
| Fund raising | 0 | 82,176 | · • | 35,247 |
| Game tickets | 0 | 35,247 | • | 20,237 |
| Interest expense | 0 | 20,237 | A | 7,513 |
| Maintenance service, supplies | 0 | 7,513 | <u> </u> | 2,209 |
| Office supplies, postage | 0 | 2,209 | | 29,102 |
| Printing | 803 | | ~~~ | 12,086 |
| Professional services | | 11,586 | • | 66,621 |
| Promotional | 27,807 | | | 15,932 |
| Vehicle rental | |) 15,848 | | 6,184 |
| Supplies | (|) 1,608 | | 19,078 |
| Travel | (|) 14,341 | | 292,426 |
| | 3.160 |) 77,696 | 211,370 | |

Other expenses Total Program Services



17

18

NORTHWESTERN STATE UNIVERSITY FOUNDATION NATCHITOCHES, LOUISIANA COMBINING STATEMENT OF ACTIVITIES (CONTINUED) FOR THE YEAR ENDED JUNE 30, 2003

| | Alumni | | | Athletic | | NSU | | |
|------------------------------------|-----------|-------------|-----------|------------------|-----------|-------------------|--------------|---------------|
| EXPENSES (CONTINUED) | As | Association | | Association | | <u>Foundation</u> | | Total |
| Support services | | | | | | | | |
| Advertisement | \$ | 0 | \$ | 0 | \$ | 99 | \$ | 99 |
| Cultivation | | 47,868 | | 7,808 | | 41,714 | | 97,390 |
| Equipment | | 1,787 | | 0 | | 5,639 | | 7,426 |
| Fund raising expenses | | 13,708 | | 6,905 | | 0 | | 20,613 |
| Insurance | | 0 | | 0 | | 732 | | 732 |
| Maintenance services, supplies | | 0 | | 17 | | 4,756 | | 4,773 |
| Office supplies, postage | | 4,031 | | 311 | | 1,692 | | 6,034 |
| Professional services | | 5,161 | | 0 | | 5,120 | | 10,281 |
| Printing | | 0 | | 0 | | 5,456 | | 5,456 |
| Promotional | | 0 | | 0 | | 10,606 | | 10,606 |
| Salaries and payroll taxes | | 0 | | 0 | | 11,238 | | 11,238 |
| Transfer to NSU | | 0 | | 0 | | 620,000 | | 620,000 |
| Transfer to temporarily restricted | | 0 | | 0 | | 0 | | 0 |
| Transfer to permanently restricted | | 0 | | 0 | | 0 | | 0 |
| Travel | | 1,536 | | 920 | | 4,470 | | 6,926 |
| Capital projects | | 0 | | 4,275 | | 0 | | 4,275 |
| Other expense | | 5,999 | | 1,221 | | 20,781 | . | 28,001 |
| Total Support Services | | 80,090 | | 21,457 | | 732,303 | | 833,850 |
| Total Expenses | | 123,678 | | <u>575,813</u> | | 1,197,771 | | 1,897,262 |
| Increase/(Decrease) in Net Assets | | 26,612 | | 146,629 | | 24,130 | | 197,371 |
| NET ASSETS, Beginning of year | <u> </u> | 140,854 | | (211,234) | | 4,555,580 | | 4,485,200 |
| NET ASSETS, End of year | <u>\$</u> | 167,466 | <u>\$</u> | <u>(64,605</u>) | <u>\$</u> | 4,579,710 | <u>\$</u> | 4,682,571 |

19

<u>NORTHWESTERN STATE UNIVERSITY FOUNDATION</u> <u>NATCHITOCHES, LOUISIANA</u> <u>COMBINING STATEMENT OF ACTIVITIES - NSU FORMAT</u> <u>FOR THE YEAR ENDED JUNE 30, 2003</u>

| | | Alumni | Athletic | | NSU | | |
|---|----|-------------|-----------------|---------|------------|-------------|--------|
| OPERATING REVENUES | _ | Association | Association | | Foundation | | Total |
| Student tuition and fees | \$ | 7,118 | \$ 0 | \$ | 5,480 | \$ | 12,598 |
| Federal appropriations | | 0 | 0 | | 0 | | 0 |
| Federal grants and contracts | | 0 | 0 | | 0 | | 0 |
| State and local grants and contracts | | 0 | 0 | | 0 | | 0 |
| Non-governmental grants and contracts | | 0 | 0 | | 0 | | 0 |
| Sales and services of education departments | | 0 | 0 | | 0 | | 0 |
| Hospital income | | 0 | 0 | | 0 | | 0 |
| Auxiliary enterprise revenue | | 0 | 0 | | 0 | | 0 |
| Other operating revenue | | 0 | 0 | | 0 | | 0 |
| Total Operating Revenue | | 7,118 | 0 | | 5,480 | | 12,598 |

OPERATING EXPENSES Education and general:

| Instruction | 0 | 0 | 0 | 0 |
|--|-----------|-----------|----------------|----------------|
| Research | 0 | 0 | 0 | 0 |
| Public service | 0 | 0 | 0 | 0 |
| Academic support | 0 | 0 | 0 | 0 |
| Student service | 0 | 75,582 | 0 | 75,582 |
| Institutional support | 0 | 0 | 0 | 0 |
| Operations and maintenance of plant | 0 | 0 | 0 | 0 |
| Depreciation | 0 | 0 | 0 | 0 |
| Scholarships and fellowships | 11,000 | 1,000 | 207,453 | 219,453 |
| Auxiliary enterprise - NSU Athletics | 0 | 478,994 | 0 | 478,994 |
| Hospital | 0 | 0 | 0 | 0 |
| Other operating expenses | 112,678 | 0 | <u> </u> | <u> </u> |
| Total Operating Expenses | 123,678 | 555,576 | <u> </u> | 1,257,025 |
| Operating Income/(Loss) | (116,560) | (555,576) | (572,291) | (1,244,427) |
| NON-OPERATING REVENUES/(EXPENSES) | | | | |
| State appropriations | 0 | 0 | 0 | 0 |
| Gifts - contributions | 101,975 | 291,806 | 932,141 | 1,325,922 |
| Net investment income/(loss) | 887 | 5,425 | 180,433 | 186,745 |
| Interest expense | 0 | (20,237) | 0 | (20,237) |
| Other non-operating revenues | 40,310 | 425,211 | <u>103,847</u> | <u>569,368</u> |
| Net Non-operating Revenue/(expenses) | 143,172 | 702,205 | 1,216,421 | 2,061,798 |
| Income/(loss) before other Revenues, Expenses, | | | | |
| Gains and Losses | 26,612 | 146,629 | 644,130 | 817,371 |
| Capital appropriations | 0 | 0 | 0 | 0 |
| Capital grants and gifts | 0 | 0 | 0 | 0 |

0 0 Capital grants and gifts 0 (620,000) (620,000)0 0 Transfers (to)/from NSU Other additions net 0 0 0 197,371 146,629 24,130 26,612 Increase/(Decrease), in Net Assets 140,854 4,555,580 4,485,200 NET ASSETS, Beginning of the year <u>(211,234</u>) <u>(64,605</u>) <u>\$</u> 4,579,710 \$ 4,682,571 <u>167,466 </u>\$ NET ASSETS, End of the year