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**NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
FINANCIAL STATEMENTS
JUNE 30, 2003**

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 11-12-03

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
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JUNE 30, 2003

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Northwestern State University Foundation
Natchitoches, Louisiana

We have audited the accompanying statement of financial position of Northwestern State University Foundation (a non-profit organization), as of June 30, 2003, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Northwestern State University Foundation, as of June 30, 2003, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements of the Northwestern State University Foundation taken as a whole. The accompanying supplemental schedule listed in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. Such information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the financial statements taken as a whole.

Hines, Jackson & Hines
Natchitoches, Louisiana
September 16, 2003

EXHIBIT A

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2003

ASSETS

Current Assets

Cash and cash equivalents	\$ 1,000,664
Investments	4,892,872
Other current assets	<u>19,619</u>

Total Current Assets 5,913,155

Other assets 170,504

Total Assets \$ 6,083,659

LIABILITIES AND NET ASSETS

Current Liabilities

Accounts payable	\$ 1,059,385
Current portion of long-term debt	<u>137,225</u>

Total Current Liabilities 1,196,610

Long-term Liabilities

Notes payable, net of current portion	<u>204,478</u>
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Total Liabilities 1,401,088

Net Assets

Unrestricted	240,099
Temporarily restricted	434,175
Permanently restricted	<u>4,008,297</u>

Total Net Assets 4,682,571

Total Liabilities and Net Assets \$ 6,083,659

The accompanying notes are an integral part of this statement.

EXHIBIT B

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2003

OPERATING REVENUES

Student tuition and fees	\$ 12,598
Federal appropriations	0
Federal grants and contracts	0
State and local grants and contracts	0
Non-governmental grants and contracts	0
Sales and services of education departments	0
Hospital income	0
Auxiliary enterprises revenue	0
Other operating revenue	0
Total Operating Revenue	<u>12,598</u>

OPERATING EXPENSES

Educational and general:	
Instruction	0
Research	0
Public service	0
Academic support	0
Student service	75,582
Institutional support	0
Operations and maintenance of plant	0
Depreciation	0
Scholarships and fellowships	219,453
Auxiliary enterprises - NSU Athletics	478,994
Hospital	0
Other operating expenses	482,996
Total Operating Expenses	<u>1,257,025</u>
Operating Income/(Loss)	<u>(1,244,427)</u>

NON-OPERATING REVENUES/(EXPENSES)

State appropriations	0
Gifts - contributions	1,325,922
Net investment income/(loss)	186,745
Interest expense	(20,237)
Other non-operating revenues	569,368
Net Non-operating Revenue/(Expenses)	<u>2,061,798</u>
Income/(Loss) before other Revenue, Expenses, Gains and Losses	817,371
Capital appropriations	0
Capital grants and gifts	0
Transfers (to)/from NSU	(620,000)
Other additions, net	0
Increase/(Decrease) in Net Assets	<u>197,371</u>
Net Assets, Beginning of the year	<u>4,485,200</u>
Net Assets, End of the year	<u>\$ 4,682,571</u>

The accompanying notes are an integral part of this statement.

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2003

CASH FLOWS PROVIDED BY/(USED IN) OPERATING ACTIVITIES	
Change in net assets	\$ 197,371
Cash provided by operating activities:	
(Increase)/decrease in operating assets	
Other current assets	(834)
Other assets	0
Increase/(decrease) in operating liabilities	
Accounts payable	504,735
Current maturities of notes payable	26,267
Net Cash Provided By/(Used In) Operating Activities	<u>727,539</u>
CASH FLOWS PROVIDED BY/(USED IN) INVESTING ACTIVITIES	
Purchase of investments	(460,334)
CASH FLOWS PROVIDED BY/(USED IN) FINANCING ACTIVITIES	
Increase/(decrease) in long-term maturities of notes payable	<u>(137,255)</u>
Net Increase/(Decrease) in Cash and Cash Equivalents	129,950
CASH IN CASH EQUIVALENTS, Beginning of year	<u>870,714</u>
CASH IN CASH EQUIVALENTS, End of year	<u>\$ 1,000,664</u>

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
NOTES TO THE FINANCIAL STATEMENTS
JUNE 30, 2003

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Organization

The Northwestern State University Foundation (the Foundation) is a non-profit corporation formed in 1960. Its purpose is to promote the educational and cultural welfare of Northwestern State University (the University) and to aid students in their studies at the University and to solicit and accept funds to achieve the foregoing objectives. The Foundation serves as an umbrella organization for the Northwestern State University Alumni Association and the Northwestern State University Athletic Association, each of which has its own board of directors. Funds for each of these organizations are combined with funds of the Foundation for presentation in these financial statements.

The Foundation qualifies as a tax-exempt organization (an "other than private foundation") under Section 501 (c)(3) of the Internal Revenue Code.

B. Public Support and Revenue

Annual campaign contributions are generally available for unrestricted use in the related campaign year unless specifically restricted by the donor. Unconditional promises to give are recorded as received. Unconditional promises to give, due in the next year, are reflected as current promises to give and are recorded at their net realizable value. Unconditional promises to give due in subsequent years are reflected as long-term promises to give and are recorded at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are received to discount the amounts. The majority of the promises to give are received from a broad base of contributors as a result of the annual campaign. There are no multi year promises to give recorded. The promise to give year conforms to the fiscal year; therefore, uncollected promises to give at the end of the fiscal year are regarded as uncollectible.

Contributions of cash and other assets are reported as temporarily restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Endowment contributions and investments are permanently restricted by the donor. Investment earnings available for distribution are recorded as unrestricted net assets.

C. Basis of Accounting

The Foundation maintains its accounting records on the accrual basis.

D. Cash and Cash Equivalents

The Foundation considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

E. Investments

Investments are presented in the financial statements at market value. Securities are available for sale.

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2003

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

F. Contributed Services

The University pays all personnel costs and also provides office space, some furniture and equipment, utilities and telephone charges for the Foundation. The value of these items is not recorded in the financial statements.

G. Collections

Collections consist of non-cash donations of Southern History Journals and Salvador Dali paintings. These items are not recorded in the financial statements.

H. Fixed Assets

The Foundation policy is to expense fixed assets when purchased because the assets are given to Northwestern State University. The University adds the items to their records and maintains the insurance.

I. Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 2 CASH AND CASH EQUIVALENTS

Cash and cash equivalents are summarized as follows:

Interest bearing checking accounts	\$ 117,393
Regular checking accounts	155,969
Money market accounts	<u>727,302</u>
Total	<u>\$ 1,000,664</u>

As of June 30, 2003, the Foundation had \$909,118 in bank deposits. These deposits are secured from risk by \$200,000 of federal deposit insurance (FDIC).

Money market accounts are invested with brokerage firms, and are not secured by FDIC insurance, rather the institution will generally guarantee a purchase at market or bid price. The Foundation uses Edward Jones, AG Edwards, Sunamerica, Bank One Securities, Mainstay Family of Funds, Smith Barney Citigroup, Merrill Lynch, and Hibernia National Bank.

NOTE 3 INVESTMENTS

Investments include certificates of deposits with banks and brokerage firms, mutual funds, U.S. Government Securities, stocks and bonds.

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
NOTES TO THE FINANCIAL STATEMENTS(CONTINUED)
JUNE 30, 2003

NOTE 3 INVESTMENTS (CONTINUED)

It is estimated that \$119,255 of the amounts invested in certificates of deposit are not covered by FDIC insurance. The Foundation has not had to cash in CD's early, and it is estimated the difference between market value and cost is not material, if any.

Mutual funds, U.S. Government securities, stocks and bonds are recorded at market value with the exception of Valley Farmers Coop Preferred Stock, which is recorded at cost of \$2,500 since this is not a public traded stock and market is unknown.

A summary follows:

	<u>ALUMNI</u> <u>ASSOCIATION</u>	<u>ATHLETIC</u> <u>ASSOCIATION</u>	<u>NSU</u> <u>FOUNDATION</u>	<u>TOTAL</u>
Certificates of deposit	\$ 36,191	\$ 0	\$ 929,871	\$ 966,062
Mutual Funds				
A.G. Edwards	0	0	583	583
Bank One Securities	0	0	31,595	31,595
Edward Jones	0	58,892	604,230	663,122
Hibernia Nat'l Bank	0	0	380,768	380,768
Sunamerica	<u>83,556</u>	<u>114,273</u>	<u>1,443,980</u>	<u>1,641,809</u>
	83,556	173,165	2,461,156	2,717,877
U.S. Government securities				
Van Kampen - U.S. Gov't Fund	0	0	63,946	63,946
Mainstay Gov't Fund B	0	0	170,629	170,629
Hibernia - U.S. Gov't Fund	<u>0</u>	<u>0</u>	<u>776,134</u>	<u>776,134</u>
	0	0	1,010,709	1,010,709
Stocks and Bonds				
Valley Farmers Coop - Preferred Stock, at cost market unknown	0	0	2,500	2,500
Series EE Bonds	0	0	345	345
GMAC Smart notes 7.125%	0	0	9,875	9,875
Indiana Michigan Power Co. 7.2% First Mtg Bonds	0	0	31,125	31,125
State Farm Securities	0	0	629	629
Ford Motor Credit 7.25%	<u>0</u>	<u>0</u>	<u>153,750</u>	<u>153,750</u>
	0	0	198,224	198,224
Total	<u>\$ 119,747</u>	<u>\$ 173,165</u>	<u>\$ 4,599,960</u>	<u>\$ 4,892,872</u>

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
NOTES TO THE FINANCIAL STATEMENTS(CONTINUED)
JUNE 30, 2003

NOTE 4 OTHER CURRENT ASSETS

Other current assets are as follows:

	<u>ALUMNI</u> <u>ASSOCIATION</u>	<u>ATHLETIC</u> <u>ASSOCIATION</u>	<u>NSU</u> <u>FOUNDATION</u>	<u>TOTAL</u>
Interest receivable	\$ 576	\$ 0	\$ 16,489	\$ 17,065
Commissions receivable	2,080	0	0	2,080
Income tax receivable	474	0	0	474
Total	<u>\$ 3,130</u>	<u>\$ 0</u>	<u>\$ 16,489</u>	<u>\$ 19,619</u>

NOTE 5 OTHER ASSETS

Other assets are as follows:

Cash value of life insurance (3 policies)	\$ 20,504
Condominiums (Sabine Parish) - recorded at appraised value at time of donation - June 15, 2000.	<u>150,000</u>
Total	<u>\$ 170,504</u>

NOTE 6 ACCOUNTS PAYABLE

Accounts payable consists of trade accounts payable, accrued expenses and endowed professorships and chairs which the Foundation is holding until matching funds are received by the University. The endowed funds will be forwarded to the University at that time.

A summary follows:

	<u>ALUMNI</u> <u>ASSOCIATION</u>	<u>ATHLETIC</u> <u>ASSOCIATION</u>	<u>NSU</u> <u>FOUNDATION</u>	<u>TOTAL</u>
Accounts payable	\$ 595	\$ 30,274	\$ 8,516	\$ 39,385
Endowed funds				
Wise Endowed Chair	0	0	400,000	400,000
Ragus Endowed Chair	0	0	400,000	400,000
Schlieder Endowed Chair	0	0	100,000	100,000
Curry Endowed Professorship	0	0	60,000	60,000
Leach Endowed Professorship	0	0	60,000	60,000
Total	<u>\$ 595</u>	<u>\$ 30,274</u>	<u>\$ 1,028,516</u>	<u>\$ 1,059,385</u>

NOTE 7 INCOME TAXES

Federal income tax is paid on unrelated business income. A recent tax court decision ruled that commissions on a credit card program in exchange for the use of its name and logo is not considered unrelated business income for income taxes. Based on this decision, the Foundation does not have a tax liability.

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2003

NOTE 8 NOTES PAYABLE

On July 12, 1996, Northwestern Athletic Association borrowed \$160,200 from Exchange Bank & Trust Company, Natchitoches, LA. The note is payable in nine annual installments of \$26,675 with the installment due August 1 of each year. This payment includes interest at 8.75% per annum. The purpose of the loan was to purchase and install four new scoreboards. Contracts were received from six businesses for scoreboard advertisement and pledged as additional collateral on the note. Interest expense was accrued through June 30, 2003. Principle balance on the loan at June 30, 2003, was \$68,173.

On April 1, 2001, Northwestern Athletic Association borrowed \$94,152 from Natchitoches Baseball, Inc. at no interest. Principal balance on the loan at June 30, 2003, was \$56,000.

On October 3, 2001, Northwestern Athletic Association borrowed \$150,000 from Exchange Bank & Trust Company, Natchitoches, Louisiana. The proceeds were used to pay the balance due on the turf at Turpin Stadium. The interest rate is 6.25%. Annual payments of \$37,181 began October 3, 2002, with the last payment due October 3, 2006. Principal balance on the loan at June 30, 2003, was \$127,637. Interest expense was accrued through June 30, 2003.

On October 3, 2002, Northwestern Athletic Association renewed a \$26,081 loan with Exchange Bank & Trust Company, Natchitoches, Louisiana. The proceeds were used to pay for lighting equipment. The interest rate is 6.25%. The note is due October 3, 2003. Interest expense was accrued through June 30, 2003.

On June 28, 2002, Northwestern Athletic Association borrowed \$120,035 from Exchange Bank and Trust Company, Natchitoches, Louisiana. The proceeds were used to pay Northwestern State University for scholarships that were recorded June 30, 2001. The interest rate varies; however, it was 6% as of June 30, 2003. The loan is payable in 24 monthly payments of \$5,370 beginning August 1, 2002. Principal balance due as of June 30, 2003, was \$61,754.

On May 29, 2002, Northwestern Athletic Association borrowed \$8,000 from City Bank & Trust Company, Natchitoches, Louisiana. The proceeds were used to purchase football equipment. The interest rate was 9.518%. Maturity date was August 29, 2002; however, it was paid in full on August 21, 2002.

On January 3, 2002, Northwestern State University Foundation borrowed \$7,771 from Peoples State Bank, Many, Louisiana. Proceeds were used to pay off a software note and the Foundation received approximately \$2,600 in additional funds. Interest rate is 3.05% and the loan matured June 16, 2003. The loan was renewed until December 16, 2003. Principal balance due as of June 30, 2003, was \$2,058.

A summary follows:

	<u>CURRENT LIABILITY</u>	<u>LONG-TERM LIABILITY</u>	<u>TOTAL</u>
Exchange Bank & Trust	\$ 20,709	\$ 47,464	\$ 68,173
Natchitoches Baseball, Inc.	8,000	48,000	56,000
Exchange Bank & Trust	29,204	98,433	127,637
Exchange Bank & Trust	15,500	10,581	26,081
Exchange Bank & Trust	61,754	0	61,754
Peoples State Bank	2,058	0	2,058
Total	<u>\$ 137,225</u>	<u>\$ 204,478</u>	<u>\$ 341,703</u>

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
NOTES TO THE FINANCIAL STATEMENTS(CONTINUED)
JUNE 30, 2003

NOTE 9 LITIGATION

According to management, the Foundation is not involved in any defensive litigation.

NOTE 10 PENSIONS

The Foundation employs several part-time employees. They are covered under the Social Security System. The University pays all other personnel costs, including pension cost. The value of this as well as other services furnished by the University are not included in the financial statements of the Foundation.

NOTE 11 DONATIONS FROM NORTHWESTERN STATE UNIVERSITY

The Foundation receives donated services, the use of equipment and facilities from Northwestern State University at no charge. The estimated value of these services and facilities is listed below and is not recorded on the books of the Foundation. The estimate as provided by Northwestern State University is the same as the Foundation. A summary of the estimated value of the service as provided by the University and the Foundation is as follows:

	Estimated Value As Provided by Northwestern State University
Salaries and related benefits	\$ 68,073
Travel	1,088
Operating services	94
Supplies	0
Capital outlays	0
Other costs	<u>1,681</u>
Total	<u>\$ 70,936</u>

NOTE 12 RESTRICTIONS ON ASSETS

Temporarily restricted net assets are available for the following purposes:

	ALUMNI ASSOCIATION	ATHLETIC ASSOCIATION	NSU FOUNDATION	TOTAL
Centennial Development Scholarships	\$ 71,556	\$ 0	\$ 0	\$ 71,556
Athletic Scholarships	0	25,091	0	25,091
Note payable and other liabilities	0	(339,645)	(2,058)	(341,703)
Donor restricted gifts for scholarships, assistance to university and other restrictions	<u>0</u>	<u>0</u>	<u>679,231</u>	<u>679,231</u>
Total	<u>\$ 71,556</u>	<u>\$ (314,554)</u>	<u>\$ 677,173</u>	<u>\$ 434,175</u>

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
NOTES TO THE FINANCIAL STATEMENTS(CONTINUED)
JUNE 30, 2003

NOTE 12 RESTRICTIONS ON ASSETS (CONTINUED)

Permanently restricted net assets consist of endowment funds investments to be held indefinitely, the income from which is expendable to support the following:

<u>Athletic Association</u>	<u>\$ 249,949</u>
<u>NSU Foundation</u>	
A. A. Fredericks	15,000
Advance Student/Parent Alumni	44,696
Alpha Beta Alpha	29,000
Raymond Arthur Scholarship	21,958
Berrian and Cleavie Bailey	25,000
Bank One	54,500
Buddy Bonnette	31,605
T. P. Chaplin Memorial	54,000
Dan and Lilly Chase Scholarship	100,000
Ester Cooley	20,000
Ellis & Melva Coutee	91,000
Sam & Lillian Davis	114,750
DeSoto Parish Housing	150,000
Bill Dodd	10,000
Kenneth Durr	10,000
James Ford	19,176
Eleanor Garbrecht	664,388
General College Scholarship	25,445
Janet Goodwin Scholarship	22,062
Mary Ryan Gresham	26,915
Jewell Powell Jackson	10,000
Pauline Jobe	24,850
John and Jewell Jones	94,327
Ben Johnson Scholarship	61,531
Cary Johnson	20,000
Mimi Jordan	18,135
John, Thelma and Janet Kyser	114,179
Marion Lofton Memorial	245,953
Magale Music	656,451
John and Jason McCain Memorial	10,000
McCalla/Spencer	<u>10,000</u>
Carry forward	\$ 2,794,921

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2003

NOTE 12 RESTRICTIONS ON ASSETS (CONTINUED)

<u>NSU Foundation (Continued)</u>	
Balance forward	\$ 2,794,921
Leroy Miller	20,000
Travis Miller Scholarship	100,000
Charles Monday	36,031
Noble Morrison	13,000
S. W. Nelken	12,000
Rader Osborne	10,000
Peoples Bank	10,000
Dick Payne	12,000
Sara Roach/Opal Perot	21,563
Walter Porter	35,047
Allen and Mary Posey	12,705
John Ropp	32,838
Tom Ruffin	11,412
Eloise Sanders	10,483
Corrine Saucier	34,300
John Lewis Sills	10,000
Barry and Shirley Smiley	42,256
Smiley Marketing Professorship	26,840
C. L. Starnes Scholarship	10,225
Ida Graham Price Strain	12,884
DeEster W. Taylor	15,000
Joseph A. Thomas, M.D.	105,000
E.P. Watson ABA	11,802
Martin Walker	50,000
Joe and Narvis Webb	12,000
Jon P. Weyand Memorial	25,000
Gladys Williams/Leonard Farr	25,000
Ora Garland Williams Memorial	10,000
Woodmen of the World	10,000
Dr. Eleanor Worsley	11,830
All others, less than \$10,000 each	<u>214,211</u>
Total	<u>\$ 3,758,348</u>

SUPPLEMENTAL INFORMATION SCHEDULE

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
COMBINING STATEMENT OF FINANCIAL POSITION
JUNE 30, 2003

	<u>Alumni Association</u>	<u>Athletic Association</u>	<u>NSU Foundation</u>	<u>Total</u>
ASSETS				
Cash in checking accounts	\$ 43,271	\$ 117,393	\$ 112,698	\$ 273,362
Money market accounts	1,913	14,756	710,633	727,302
Certificates of deposit	36,191	0	929,871	966,062
Mutual fund investments	83,556	173,165	2,461,156	2,717,877
U S Government Securities	0	0	1,010,709	1,010,709
Stocks and bonds	0	0	198,224	198,224
Interest receivable	576	0	16,489	17,065
Other assets	<u>2,554</u>	<u>0</u>	<u>170,504</u>	<u>173,058</u>
Total Assets	<u>\$ 168,061</u>	<u>\$ 305,314</u>	<u>\$ 5,610,284</u>	<u>\$ 6,083,659</u>
LIABILITIES				
Accounts payable	\$ 595	\$ 30,274	\$ 1,028,516	\$ 1,059,385
Notes payable	<u>0</u>	<u>339,645</u>	<u>2,058</u>	<u>341,703</u>
Total Liabilities	595	369,919	1,030,574	1,401,088
Net Assets				
Unrestricted	95,910	0	144,189	240,099
Temporarily restricted	71,556	(314,554)	677,173	434,175
Permanently restricted	<u>0</u>	<u>249,949</u>	<u>3,758,348</u>	<u>4,008,297</u>
Total Net Assets	<u>167,466</u>	<u>(64,605)</u>	<u>4,579,710</u>	<u>4,682,571</u>
Total Liabilities and Net Assets	<u>\$ 168,061</u>	<u>\$ 305,314</u>	<u>\$ 5,610,284</u>	<u>\$ 6,083,659</u>

Other supplemental information.
Presented for purposes of additional analysis.

SCHEDULE 2

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
COMBINING STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2003

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
PUBLIC SUPPORT, REVENUES, AND RECLASSIFICATIONS				
Contributions	\$ 167,593	\$ 395,501	\$ 762,828	\$ 1,325,922
Special events, admissions	0	35,970	0	35,970
Dues and fees	7,118	5,480	0	12,598
Income from investments	14,546	149,852	6,541	170,939
Unrealized gains/(losses) in investments	(487)	25,745	(9,452)	15,806
Scholarships - Named recipients	0	27,575	0	27,575
Fund raising events, commissions	12,838	282,144	0	294,982
General marketing	0	52,102	0	52,102
Sale of items	0	13,380	0	13,380
Other revenues	32,268	102,766	10,325	145,359
Transfer	19,625	(19,625)	0	0
Net Assets Released from Restrictions				
Satisfactions of Program Restrictions	1,035,884	(1,035,884)	0	0
Total Public Support, Revenues, and Reclassifications	1,289,385	35,006	770,242	2,094,633
EXPENSES				
Program services				
Scholarships	219,453	0	0	219,453
NSU-Administrative	17,828	0	0	17,828
Advertisement	318	0	0	318
Awards and plaques	14,236	0	0	14,236
Athletic supplies	38,974	0	0	38,974
Books	75,582	0	0	75,582
Copier rental	6,216	0	0	6,216
Contract labor	1,705	0	0	1,705
Cultivation	6,137	0	0	6,137
Demon sports network	68,237	0	0	68,237
Equipment	11,695	0	0	11,695
Fund raising	96,396	0	0	96,396
Game tickets	35,247	0	0	35,247
Interest expense	20,237	0	0	20,237
Maintenance service, supplies	7,513	0	0	7,513
Office supplies, postage	2,209	0	0	2,209
Printing	29,102	0	0	29,102
Professional services	12,086	0	0	12,086
Promotional	66,621	0	0	66,621
Vehicle rental	15,932	0	0	15,932
Supplies	6,184	0	0	6,184
Travel	19,078	0	0	19,078
Other program services expenses	292,037	0	389	292,426
Total Program Services	\$ 1,063,023	\$ 0	\$ 389	\$ 1,063,412

Other supplemental information.
Presented for purposes of additional analysis.

SCHEDULE 2

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
COMBINING STATEMENT OF ACTIVITIES (CONTINUED)
FOR THE YEAR ENDED JUNE 30, 2003

EXPENSES (CONTINUED)	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support Services				
Advertisement	\$ 99	\$ 0	\$ 0	\$ 99
Cultivation	97,390	0	0	97,390
Equipment	7,426	0	0	7,426
Fund raising expenses	20,613	0	0	20,613
Insurance	732	0	0	732
Maintenance services, supplies	4,773	0	0	4,773
Office supplies, postage	6,034	0	0	6,034
Professional services	10,281	0	0	10,281
Printing	5,456	0	0	5,456
Promotional	10,606	0	0	10,606
Salaries and payroll taxes	11,238	0	0	11,238
Transfer to NSU	0	0	620,000	620,000
Transfers to temporarily restricted	0	0	0	0
Transfers to permanently restricted	0	0	0	0
Travel	6,926	0	0	6,926
Capital projects	4,275	0	0	4,275
Other support services expenses	27,250	0	751	28,001
Total Support Services	<u>213,099</u>	<u>0</u>	<u>620,751</u>	<u>833,850</u>
 Total Expenses	 <u>1,276,122</u>	 <u>0</u>	 <u>621,140</u>	 <u>1,897,262</u>
 Increase/(Decrease) in Net Assets	 13,263	 35,006	 149,102	 197,371
 Net Assets, Beginning of year	 <u>226,836</u>	 <u>399,168</u>	 <u>3,859,196</u>	 <u>4,485,200</u>
 Net Assets, End of year	 <u>\$ 240,099</u>	 <u>\$ 434,174</u>	 <u>\$ 4,008,298</u>	 <u>\$ 4,682,571</u>

Other supplemental information.
Presented for purposes of additional analysis.

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
COMBINING STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED JUNE 30, 2003

	<u>Alumni Association</u>	<u>Athletic Association</u>	<u>NSU Foundation</u>	<u>Total</u>
PUBLIC SUPPORT, REVENUES AND RECLASSIFICATIONS				
Contributions	\$ 101,975	\$ 291,806	\$ 932,141	\$ 1,325,922
Special events, admissions	0	30,559	5,411	35,970
Dues and fees	7,118	0	5,480	12,598
Income from investments	3,350	5,459	162,130	170,939
Unrealized gains/(losses) in investments	(2,463)	(34)	18,303	15,806
Scholarships - Named recipients	0	0	27,575	27,575
Fund raising events, commissions	12,838	251,980	30,164	294,982
General Marketing	0	46,292	5,810	52,102
Sale of items	0	5,435	7,945	13,380
Other revenue	27,472	90,945	26,942	145,359
Transfers	0	0	0	0
Total Public Support, Revenues, and Reclassifications	150,290	722,442	1,221,901	2,094,633
EXPENSES				
Program services				
Scholarships	11,000	1,000	207,453	219,453
NSU - Administration	0	0	17,828	17,828
Advertisement	318	0	0	318
Awards and plaques	500	9,236	4,500	14,236
Athletic supplies	0	38,974	0	38,974
Books	0	75,582	0	75,582
Copier rental	0	6,216	0	6,216
Contract labor	0	1,705	0	1,705
Cultivation	0	6,137	0	6,137
Demon sports network	0	68,237	0	68,237
Equipment	0	11,695	0	11,695
Fund raising	0	82,176	14,220	96,396
Game tickets	0	35,247	0	35,247
Interest expense	0	20,237	0	20,237
Maintenance service, supplies	0	7,513	0	7,513
Office supplies, postage	0	2,209	0	2,209
Printing	803	28,299	0	29,102
Professional services	0	11,586	500	12,086
Promotional	27,807	38,814	0	66,621
Vehicle rental	0	15,848	84	15,932
Supplies	0	1,608	4,576	6,184
Travel	0	14,341	4,737	19,078
Other expenses	3,160	77,696	211,570	292,426
Total Program Services	\$ 43,588	\$ 554,356	\$ 465,468	\$ 1,063,412

Other supplemental information.
Presented for purposes of additional analysis.

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
COMBINING STATEMENT OF ACTIVITIES (CONTINUED)
FOR THE YEAR ENDED JUNE 30, 2003

EXPENSES (CONTINUED)	Alumni Association	Athletic Association	NSU Foundation	Total
Support services				
Advertisement	\$ 0	\$ 0	\$ 99	\$ 99
Cultivation	47,868	7,808	41,714	97,390
Equipment	1,787	0	5,639	7,426
Fund raising expenses	13,708	6,905	0	20,613
Insurance	0	0	732	732
Maintenance services, supplies	0	17	4,756	4,773
Office supplies, postage	4,031	311	1,692	6,034
Professional services	5,161	0	5,120	10,281
Printing	0	0	5,456	5,456
Promotional	0	0	10,606	10,606
Salaries and payroll taxes	0	0	11,238	11,238
Transfer to NSU	0	0	620,000	620,000
Transfer to temporarily restricted	0	0	0	0
Transfer to permanently restricted	0	0	0	0
Travel	1,536	920	4,470	6,926
Capital projects	0	4,275	0	4,275
Other expense	5,999	1,221	20,781	28,001
Total Support Services	80,090	21,457	732,303	833,850
Total Expenses	123,678	575,813	1,197,771	1,897,262
Increase/(Decrease) in Net Assets	26,612	146,629	24,130	197,371
NET ASSETS, Beginning of year	140,854	(211,234)	4,555,580	4,485,200
NET ASSETS, End of year	\$ 167,466	\$ (64,605)	\$ 4,579,710	\$ 4,682,571

NORTHWESTERN STATE UNIVERSITY FOUNDATION
NATCHITOCHES, LOUISIANA
COMBINING STATEMENT OF ACTIVITIES - NSU FORMAT
FOR THE YEAR ENDED JUNE 30, 2003

	Alumni Association	Athletic Association	NSU Foundation	Total
OPERATING REVENUES				
Student tuition and fees	\$ 7,118	\$ 0	\$ 5,480	\$ 12,598
Federal appropriations	0	0	0	0
Federal grants and contracts	0	0	0	0
State and local grants and contracts	0	0	0	0
Non-governmental grants and contracts	0	0	0	0
Sales and services of education departments	0	0	0	0
Hospital income	0	0	0	0
Auxiliary enterprise revenue	0	0	0	0
Other operating revenue	0	0	0	0
Total Operating Revenue	7,118	0	5,480	12,598
OPERATING EXPENSES				
Education and general:				
Instruction	0	0	0	0
Research	0	0	0	0
Public service	0	0	0	0
Academic support	0	0	0	0
Student service	0	75,582	0	75,582
Institutional support	0	0	0	0
Operations and maintenance of plant	0	0	0	0
Depreciation	0	0	0	0
Scholarships and fellowships	11,000	1,000	207,453	219,453
Auxiliary enterprise - NSU Athletics	0	478,994	0	478,994
Hospital	0	0	0	0
Other operating expenses	112,678	0	370,318	482,996
Total Operating Expenses	123,678	555,576	577,771	1,257,025
Operating Income/(Loss)	(116,560)	(555,576)	(572,291)	(1,244,427)
NON-OPERATING REVENUES/(EXPENSES)				
State appropriations	0	0	0	0
Gifts - contributions	101,975	291,806	932,141	1,325,922
Net investment income/(loss)	887	5,425	180,433	186,745
Interest expense	0	(20,237)	0	(20,237)
Other non-operating revenues	40,310	425,211	103,847	569,368
Net Non-operating Revenue/(expenses)	143,172	702,205	1,216,421	2,061,798
Income/(loss) before other Revenues, Expenses, Gains and Losses	26,612	146,629	644,130	817,371
Capital appropriations	0	0	0	0
Capital grants and gifts	0	0	0	0
Transfers (to)/from NSU	0	0	(620,000)	(620,000)
Other additions net	0	0	0	0
Increase/(Decrease), in Net Assets	26,612	146,629	24,130	197,371
NET ASSETS, Beginning of the year	140,854	(211,234)	4,555,580	4,485,200
NET ASSETS, End of the year	\$ 167,466	\$ (64,605)	\$ 4,579,710	\$ 4,682,571

Other supplemental information.
Presented for purposes of additional analysis.