

**SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
FINANCIAL STATEMENTS AND
SUPPLEMENTAL INFORMATION
FOR THE YEAR ENDED JUNE 30, 2007**

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

Release Date 10/24/07

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SILVA & ASSOCIATES, LLC

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Southeastern Athletics Association, Inc.
Hammond, Louisiana

We have audited the accompanying statement of financial position of Southeastern Athletics Association, Inc. (a Louisiana non-profit corporation) as of June 30, 2007, and the related statements of activities and changes in net assets, functional expenses and cash flows for the year then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Southeastern Athletics Association, Inc. as of June 30, 2007, and the changes in its net assets and cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 23, 2007, on our consideration of Southeastern Athletics Association, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grants. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Our audit was made for the purpose of forming an opinion on the basic financial statements of Southeastern Athletics Association, Inc. taken as a whole. The accompanying schedule of revenues, other support and expenses by program and supporting services is presented for purposes of additional analysis and is not a required part of the basic financial statements. The information in this schedule has been subjected to the procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.



August 23, 2007

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SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
STATEMENT OF FINANCIAL POSITION
JUNE 30, 2007

ASSETS

Current Assets

Cash and cash equivalents	\$ 135,619
Accounts receivable	18,190
	153,809

Property and equipment

Transportation equipment	7,575
Office furniture and equipment	15,537
Sports equipment	281,835
	304,947
Less accumulated depreciation	(54,865)
	250,082

TOTAL ASSETS **\$ 403,891**

LIABILITIES AND NET ASSETS

Current Liabilities

Accrued interest payable	\$ 1,033
Accounts payable	53,773
Due to Southeastern Louisiana University	82,310
Due to Southeastern Development Foundation, Inc.	61,096
Current maturities of long-term debt	52,139
	250,351

Long-Term Liabilities

Long-term debt, net of current maturities	84,099
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TOTAL LIABILITIES **334,450**

Net Assets

Unrestricted	9,403
Temporarily restricted	60,038
	69,441

TOTAL LIABILITIES AND NET ASSETS **\$ 403,891**

The accompanying notes are an integral part of this financial statement.

SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS/(DEFICIT)
FOR THE YEAR ENDED JUNE 30, 2007

	Unrestricted	Temporarily Restricted	Total
Revenue and other support			
Donations	\$ -	\$ 132,448	\$ 132,448
Sponsors	277,191	78,708	355,899
In-kind donations	59,340	74,950	134,290
Memberships	50,607	44,686	95,293
Special events/tournaments	113,229	41,410	154,639
Other revenue	48,737	13,422	62,159
Net assets released from restrictions			
Satisfaction of program restrictions	378,883	(378,883)	-
Total revenue and other support	927,987	6,741	934,728
Expenses			
Restricted			
Departmental	213,001	-	213,001
Programs	165,882	-	165,882
Awards	2,268	-	2,268
Broadcast	1,855	-	1,855
Depreciation	727	-	727
In-kind expenses	55,400	-	55,400
Insurance	1,675	-	1,675
Interest	8,436	-	8,436
Lease	3,836	-	3,836
Other	8,280	-	8,280
Membership benefits	7,987	-	7,987
Printing	86,702	-	86,702
Professional fees	16,322	-	16,322
Radio/TV	3,025	-	3,025
Signs	5,226	-	5,226
Special events	58,522	-	58,522
Supplies	2,969	-	2,969
Taxes	284	-	284
Telephone	1,141	-	1,141
Travel	2,126	-	2,126
University programs	234,229	-	234,229
Vehicle expense	5,132	-	5,132
	885,025	-	885,025
Change in net assets	42,962	6,741	49,703
Net Assets/(Deficit)			
Beginning of year	(33,559)	53,297	19,738
End of year	\$ 9,403	\$ 60,038	\$ 69,441

The accompanying notes are an integral part of this financial statement.

SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2007

Program Services								
	Baseball	Basketball	Football	Golf	Softball	Tennis	Track	Training Room
Awards	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Broadcast	-	-	-	-	-	-	-	-
Depreciation	414	-	-	-	-	-	-	-
Fundraising	6,500	1,340	2,721	215	608	-	-	-
In-kind expenses	20,550	8,950	37,650	-	1,300	650	1,950	-
Insurance	-	-	5,076	-	-	-	-	-
Interest	-	-	542	-	-	-	-	-
Lease	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-
Membership benefits	-	20	-	-	-	-	-	-
Printing	-	-	-	-	-	-	-	-
Professional fees	-	-	-	-	-	-	-	-
Radio/TV	-	-	-	-	-	-	-	-
Recruiting	105	4,016	18,013	589	1,355	-	-	-
Signs	-	-	-	-	-	-	-	-
Special events	-	-	-	-	-	-	-	-
Supplies	39,139	1,259	2,671	622	191	-	110	-
Taxes	31	901	1,328	-	-	-	-	-
Telephone	2,972	2,060	2,581	469	387	627	672	-
Travel	1,722	5,159	5,153	591	619	-	392	-
University programs	44,174	5,766	16,695	15,053	16,395	-	3,408	861
Vehicle expense	-	-	752	-	-	-	-	-
Total functional expenses	\$ 115,607	\$ 29,471	\$ 93,182	\$ 17,539	\$ 20,855	\$ 1,277	\$ 6,532	\$ 861

The accompanying notes are an integral part of this financial statement.

SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
STATEMENT OF FUNCTIONAL EXPENSES
FOR THE YEAR ENDED JUNE 30, 2007

	Program Services					Supporting Services		Total
	Volleyball	Soccer	Student Athletic Advisory	Radio TV Facilities	Cheerleading	Program Service Total	General and Administrative	
Awards	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,268	\$ 2,268
Broadcast	-	-	-	-	-	-	1,855	1,855
Depreciation	-	-	-	11,196	-	11,610	727	12,337
Fundraising	-	543	-	-	-	11,927	-	11,927
In-kind expenses	1,300	2,600	-	-	-	74,950	55,400	130,350
Insurance	-	-	-	-	-	5,076	1,675	6,751
Interest	-	-	-	2,495	-	3,037	8,436	11,473
Lease	-	-	-	-	-	-	3,836	3,836
Other	-	-	-	-	-	-	8,280	8,280
Membership benefits	-	-	-	-	-	20	7,987	8,007
Printing	-	-	-	-	-	-	86,702	86,702
Professional fees	-	-	-	-	-	-	16,322	16,322
Radio/TV	-	-	-	-	-	-	3,025	3,025
Recruiting	1,618	6,992	-	-	-	32,688	-	32,688
Signs	-	-	-	-	-	-	5,226	5,226
Special events	-	-	-	-	-	-	58,522	58,522
Supplies	421	1,707	100	-	241	46,461	2,969	49,430
Taxes	-	-	-	-	-	2,260	284	2,544
Telephone	256	-	-	-	-	10,024	1,141	11,165
Travel	369	116	-	-	75	14,196	2,126	16,322
University programs	1,495	8,413	22	52,772	828	165,882	234,229	400,111
Vehicle expense	-	-	-	-	-	752	5,132	5,884
Total functional expenses	\$ 5,459	\$ 20,371	\$ 122	\$ 66,463	\$ 1,144	\$ 378,883	\$ 506,142	\$ 885,025

The accompanying notes are an integral part of this financial statement.

SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED JUNE 30, 2007

Cash Flows From Operating Activities	
Change in net assets	\$ 49,703
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities	
Depreciation	12,337
(Increase)/decrease in accounts receivable	120,999
Increase/(decrease) in accounts payable	46,821
Increase/(decrease) in due (to)/from affiliates	(52,558)
Increase/(decrease) in accrued interest payable	<u>(1,500)</u>
Net cash provided by (used in) operating activities	175,802
Cash Flows from Investing Activities	
Noncash donation of sports equipment to the University	4,806
Purchase of sports equipment restricted for donation to University	<u>(5,890)</u>
Net cash provided by (used in) investing activities	(1,084)
Cash Flows From Financing Activities	
Payments on line of credit	(30,100)
Payments on long-term debt	<u>(50,375)</u>
Net cash provided by (used in) financing activities	<u>(80,475)</u>
Net increase/(decrease) in cash and cash equivalents	94,243
Cash and Cash Equivalents	
Beginning of year	<u>41,376</u>
End of year	<u>\$ 135,619</u>
Supplementary disclosures of cash flow information	
Cash paid during the year for:	
Interest	<u>\$ 12,973</u>

The accompanying notes are an integral part of this financial statement.

SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES

Nature of Organization

Southeastern Athletics Association, Inc. (the Association) was incorporated on March 18, 1982 under the provisions of Louisiana Revised Statutes 12:201 as a non-profit corporation. The Association was formed to promote and support, on all levels, the Southeastern Louisiana University Athletics Program. The Association is supported primarily through contributions from corporate sponsors and private donors.

Basis of Accounting

The accompanying financial statements of the Southeastern Athletics Association, Inc. have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

Basis of Presentation

Net assets of the Association and changes therein are classified and reported as follows:

- a) Unrestricted net assets are not subject to donor-imposed stipulations.
- b) Temporarily restricted net assets are subject to donor-imposed stipulations that can be fulfilled by actions of the Association and/or the passage of time.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains or losses on assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions.

Cash and Cash Equivalents

Cash and cash equivalents represent demand deposits and other investments with purchased maturities of three months or less.

Promises to Give

Pursuant with the Association's policy and in conformity with SFAS No. 116, unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized only when the conditions on which they depend are substantially met and the promises become unconditional.

Use of Estimates in Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, (continued)

Fixed Assets

Fixed assets utilized by the Association are generally not recorded on the financial statements of the Association, as these assets are owned by Southeastern Louisiana University. For those assets owned by the Association, purchased property and equipment greater than \$1,000 are carried at cost; while donated property and equipment are recorded at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over an estimated life between five and twenty-five years.

Donated Services

A significant portion of the Association's functions are conducted by unpaid volunteers. The value of this contributed time is not reflected in the accompanying financial statements since the volunteers' time does not meet the requirement for recognition under SFAS No. 116.

Income Tax Status

Under provisions of the Internal Revenue Code, Section 501 (c) (3), and the applicable income tax regulations of Louisiana, the Association is exempt from taxes on income other than unrelated business income. The Association has also been classified as an entity that is not a private foundation within the meaning of Section 509 (a) and qualifies for deductible contributions as provided in Section 170 (b)(1)(A)(VI). Since the Association had no net unrelated business income during the year ended June 30, 2006, no provision for income tax was made.

Accounts Receivable

Accounts receivable represent amounts owed for sponsorships . They are stated at amounts management expects to collect from outstanding balances. Based on prior experience, the Association feels that all amounts are collectable. It is the Association's policy to charge off uncollectible accounts receivable when management determines the receivable will not be collected.

Expense Allocation

Directly identifiable expenses are charges to programs and supporting services. Management and general expenses include those expenses that are not directly identifiable with any specific function but provide for the overall support and direction of the Association.

NOTE B – DONATED SERVICES AND SUPPLIES

In-kind donations of \$134,290 for donated services and supplies that the Association would normally have had to purchase were recorded because the donations met the criteria of enhancing non-financial assets and the value of the services and materials provided were readily determinable.

SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE C – PROPERTY AND EQUIPMENT

Property and equipment consists of the following at June 30, 2006:

Transportation equipment	\$ 7,575
Office equipment	15,537
Sports equipment	<u>281,835</u>
	304,947
Less accumulated depreciation	<u>54,865</u>
	<u>\$ 250,082</u>

For the year ended June 30, 2007, the Association purchased equipment in the amount of \$1,950 Southeastern Louisiana University for various sports programs. The Association's policy is to donate these assets to the University. As of June 30, 2007, these assets were not donated to the University. For the year ended June 30, 2007, the Association donated equipment in the amount of \$4,806 to the University for various sports programs. Depreciation expense for the year ended June 30, 2007 was \$12,337.

NOTE D – DEBT

During 2006, the Association opened a \$30,100 line of credit of which no balance was due as of June 30, 2007. Bank advances on the credit line are payable on demand and carry an interest rate of 1.5% over prime (9.75% as of June 30, 2007). The credit line is unsecured.

The Association has a note payable dated November 8, 2005 with an original loan amount of \$75,929, a maturity date of November 15, 2007, and bearing interest at 8.25%. The terms of the note require four annual principal and interest payments of \$25,605 and a final payment of the balance due on November 15, 2007. Accounts receivable have been assigned as collateral. At June 30, 2007, the principal balance of the note is \$25,298 and interest expense during the fiscal year was \$3,037.

The Association has a note payable dated March 30, 2005 with an original loan amount of \$165,000, a maturity date of March 25, 2011, and bearing interest at a fixed interest rate of 6.75%. The terms of the note require it to be paid in 71 monthly installments of \$2,791. This loan is unsecured. At June 30, 2007, the principal balance of the note is \$110,940 and interest expense during the fiscal year was \$8,436.

The future maturities of these notes payable are as follows:

Year ending	
2008	\$ 52,139
2009	28,699
2010	30,719
2011	<u>24,681</u>
	<u>\$ 136,238</u>

SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE E – FINANCIAL INSTRUMENTS

Concentration of credit risk arising from cash deposits in excess of insured limits

The Association maintains cash balances at several financial institutions located in Hammond, Louisiana. Accounts at the institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. As of June 30, 2007, the Association's cash balances exceeded FDIC insured limits by \$60,155. The Association has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk to cash.

Concentration of credit risk due to accounts receivable

Credit risk for accounts receivable can be concentrated if substantially all of the balances are receivable from entities located within the same geographic region. As of June 30, 2006, the Association is not exposed to concentrations of credit risk due to accounts receivable.

NOTE F – RELATED PARTY TRANSACTIONS

The Association occupies an office provided by Southeastern Louisiana University. Since the value of the facilities used by the Association is not readily determinable, no related donation income is recorded. In addition, and in accordance with Louisiana Revised Statutes 17:3390, the Association is of the opinion that all expenditures and in-kind services, except unrestricted funds used for administration, benefit the University. These amounts greatly exceed the cost of housing, personnel, and other support furnished to the Association by the University.

The Association exists for the benefit of the University's various sports programs and routinely makes donations and payments to the University on behalf of those programs. The University pays the salary costs of the Association's employees and is reimbursed by the Association for those costs. As of June 30, 2007, the Association owed the University \$82,310.

As of June 30, 2007, the Association owed \$61,096 to the Southeastern Development Foundation, Inc. for assumption of debt relating to capital renovations and for uniforms purchased for the sports programs.

NOTE G – COMPENSATED ABSENCES

Contracted employees of the Association are entitled to paid vacation, paid sick days and personal days off, depending on job classification, length of service, and other factors. It is impractical to estimate the amount of compensation for future absences and, accordingly, no liability has been recorded in the accompanying financial statements. The Association's policy is to recognize the costs of compensated absences when actually paid to employees.

SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
NOTES TO FINANCIAL STATEMENTS

NOTE H - CONTINGENCIES

The Association is occasionally involved in litigation and regulatory investigations arising in the ordinary course of operations. While the ultimate outcome of these matters is not presently determinable, it is the opinion of management that the resolution of outstanding claims will not have a material adverse effect on the financial position or results of operations of the Association.

NOTE I - PURCHASE COMMITMENTS

On July 1, 2006, the Association entered into a three year contract to purchase sporting apparel and footwear products for a minimum of \$75,000 per year. If the annual minimum is not met, the Association is liable to provide cash compensation equal to any deficiency. For the year ended June 30, 2007, the Association incurred \$121,719 in expenses under the contract.

SUPPLEMENTAL INFORMATION

SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
SCHEDULE OF REVENUES, OTHER SUPPORT, AND EXPENSES BY PROGRAM AND SUPPORTING SERVICES
FOR THE YEAR ENDED JUNE 30, 2007

	Program Services							Training Room
	Baseball	Basketball	Football	Golf	Softball	Tennis	Track	
Unrestricted revenues and other support								
Donations	\$ 49,528	\$ 6,281	\$ 38,129	\$ 2,763	\$ 10,325	\$ 1,477	\$ 3,284	\$ 1,204
Sponsors	1,500	-	-	1,250	-	-	-	-
In-kind donations	20,550	8,950	37,650	-	1,300	650	1,950	-
Memberships	13,426	11,100	13,075	-	5,041	-	-	-
Special events/tournaments	14,012	-	3,190	-	22,092	-	-	-
Other revenue	4,421	1,000	2,128	100	360	-	3,877	-
Total unrestricted revenues and other support	103,437	27,331	94,172	4,113	39,118	2,127	9,111	1,204
Temporarily restricted revenues and other support	2,057	524	1,658	312	371	23	116	16
Total revenues and other support	105,494	27,855	95,830	4,425	39,489	2,150	9,227	1,220
Expenses								
Awards	-	-	-	-	-	-	-	-
Broadcast	-	-	-	-	-	-	-	-
Depreciation	414	-	-	-	-	-	-	-
Fundraising	6,500	1,340	2,721	215	608	-	-	-
In-kind expenses	20,550	8,950	37,650	-	1,300	650	1,950	-
Insurance	-	-	5,076	-	-	-	-	-
Interest	-	-	542	-	-	-	-	-
Lease	-	-	-	-	-	-	-	-
Other	-	-	-	-	-	-	-	-
Membership benefits	-	20	-	-	-	-	-	-
Printing	-	-	-	-	-	-	-	-
Professional fees	-	-	-	-	-	-	-	-
Radio/TV	-	-	-	-	-	-	-	-
Recruiting	105	4,016	18,013	589	1,355	-	-	-
Signs	-	-	-	-	-	-	-	-
Special events	-	-	-	-	-	-	-	-
Supplies	39,139	1,259	2,671	622	191	-	110	-
Taxes	31	901	1,328	-	-	-	-	-
Telephone	2,972	2,060	2,581	469	387	627	672	-
Travel	1,722	5,159	5,153	591	619	-	392	-
University programs	44,174	5,766	16,695	15,053	16,395	-	3,408	861
Vehicle expense	-	-	752	-	-	-	-	-
Total functional expenses	115,607	29,471	93,182	17,539	20,855	1,277	6,532	861
Change in net assets	\$ (10,113)	\$ (1,616)	\$ 2,648	\$ (13,114)	\$ 18,634	\$ 873	\$ 2,695	\$ 359

See independent auditors' report

SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
SCHEDULE OF REVENUES, OTHER SUPPORT, AND EXPENSES BY PROGRAM AND SUPPORTING SERVICES
FOR THE YEAR ENDED JUNE 30, 2007

	Program Services					Program Total	Supporting Services	
	Volleyball	Soccer	Student Athletic Advisory	Radio TV Facilities	Cheerleading		General and Administrative	Total
Unrestricted revenues and other support								
Donations	\$ 785	\$ 13,134	\$ -	\$ -	\$ -	\$ 126,910	\$ -	\$ 126,910
Sponsors	-	-	-	74,776	-	77,526	277,191	354,717
In-kind donations	1,300	2,600	-	-	-	74,950	59,340	134,290
Memberships	-	2,045	-	-	-	44,687	50,607	95,294
Special events/tournaments	-	2,116	-	-	-	41,410	113,229	154,639
Other revenue	80	96	7	-	1,331	13,400	48,737	62,137
Total unrestricted revenues and other support	2,165	19,991	7	74,776	1,331	378,883	549,104	927,987
Temporarily restricted revenues and other support	97	363	2	1,182	20	6,741	-	6,741
Total revenues and other support	2,262	20,354	9	75,958	1,351	385,624	549,104	934,728
Expenses								
Awards	-	-	-	-	-	-	2,268	2,268
Broadcast	-	-	-	-	-	-	1,855	1,855
Depreciation	-	-	-	11,196	-	11,610	727	12,337
Fundraising	-	543	-	-	-	11,927	-	11,927
In-kind expenses	1,300	2,600	-	-	-	74,950	55,400	130,350
Insurance	-	-	-	-	-	5,076	1,675	6,751
Interest	-	-	-	2,495	-	3,037	8,436	11,473
Lease	-	-	-	-	-	-	3,836	3,836
Other	-	-	-	-	-	-	8,280	8,280
Membership benefits	-	-	-	-	-	20	7,987	8,007
Printing	-	-	-	-	-	-	86,702	86,702
Professional fees	-	-	-	-	-	-	16,322	16,322
Radio/TV	-	-	-	-	-	-	3,025	3,025
Recruiting	1,618	6,992	-	-	-	32,688	-	32,688
Signs	-	-	-	-	-	-	5,226	5,226
Special events	-	-	-	-	-	-	58,522	58,522
Supplies	421	1,707	100	-	241	46,461	2,969	49,430
Taxes	-	-	-	-	-	2,260	284	2,544
Telephone	256	-	-	-	-	10,024	1,141	11,165
Travel	369	116	-	-	75	14,196	2,126	16,322
University programs	1,495	8,413	22	52,772	828	165,882	234,229	400,111
Vehicle expense	-	-	-	-	-	752	5,132	5,884
Total functional expenses	5,459	20,371	122	66,463	1,144	378,883	506,142	885,025
Change in net assets	\$ (3,197)	\$ (17)	\$ (113)	\$ 9,495	\$ 207	\$ 6,741	\$ 42,962	\$ 49,703

See independent auditors' report

OTHER INDEPENDENT AUDITORS' REPORT

SILVA & ASSOCIATES, LLC

Certified Public Accountants

Craig A. Silva, CPA
Brent A. Silva, CPA
Tom A. Gurtner, CPA

INDEPENDENT AUDITORS' REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors
Southeastern Athletics Association, Inc.
Hammond, Louisiana

We have audited the financial statements of Southeastern Athletics Association, Inc. (a non-profit corporation), as of and for the year ended June 30, 2007, and have issued our report thereon dated August 23, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States of America, and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether Southeastern Athletics Association, Inc.'s financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Southeastern Athletics Association, Inc.'s internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control over financial reporting.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

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A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

This report is intended for the information of the management and others within the Southeastern Athletics Association, Inc., the Louisiana Legislative Auditor, the federal awarding agencies, and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record, and its distribution is not limited.

Sifer & Associate, LLC
August 23, 2007

**SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED JUNE 30, 2007**

Section I - Summary of Auditors' Results

Financial Statements

Type of auditors' report issued:	Unqualified		
Internal control over financial reporting:			
Material weaknesses identified?	_____ yes	<u> X </u> _____	no
Reportable conditions identified?	_____ yes	<u> X </u> _____	none
not considered to be material weaknesses?			reported
Noncompliance material to financial statements noted?	_____ yes	<u> X </u> _____	no

Federal Awards

Internal control over major programs:	
Material weaknesses identified?	Not applicable.
Reportable conditions identified?	Not applicable.
not considered to be material weaknesses?	
Type of auditors' report issued on compliance for major programs:	Not applicable.
Any audit findings disclosed that are required to be reported in accordance with Circular A-133, Section .510 (a)?	Not applicable.

Identification of major programs:

CFDA Numbers

Name of Federal Program or Cluster

Not applicable.

Dollar threshold used to distinguish between Type A and Type B programs:	<u> \$300,000 </u>
Auditee qualified as low-risk audit?	<u> N/A </u>

Section II - Internal Control & Compliance

<u>Item Number</u>	<u>Agency/Program</u>	<u>Questioned Costs</u>
No reported findings for the year ended June 30, 2006		

Section III - Management Letter

No reported findings for the year ended June 30, 2006

**SOUTHEASTERN ATHLETICS ASSOCIATION, INC.
SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS
FOR THE YEAR ENDED JUNE 30, 2007**

<u>Ref. No.</u>	<u>Fiscal Year Finding Initially Occurred</u>	<u>Description</u>	<u>Corrective Action Taken (Yes, No, Partially)</u>	<u>Planned Corrective Action/Partial Corrective Action Taken</u>
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Section I - Compliance and Internal Control Material to the Financial Statements

No reported findings for the year ended June 30, 2006

Section II - Internal Control and Compliance

No reported findings for the year ended June 30, 2006

Section III - Management Letter

No reported findings for the year ended June 30, 2006