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LOUISIANA REAL ESTATE COMMISSION Office of the Governor State of Louisiana Baton Rouge, Louisiana

Audited Financial Statements As of and For the Year Ended June 30, 2006

Under provisions of state law, this report is a public document. A copy of the report has been submitted to the entity and other appropriate public officials. The report is available for public inspection at the Baton Rouge office of the Legislative Auditor and, where appropriate, at the office of the parish clerk of court.

9 '0L Release Date____ 6

LOUISIANA REAL ESTATE COMMISSION Office of the Governor State of Louisiana Baton Rouge, Louisiana

Audited Financial Statements As of and For the Year Ended June 30, 2006

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Kathleen Babineaux Blanco GOVERNOR State of Louisiana LOUISIANA REAL ESTATE COMMISSION

MEMORANDUM

TO: Office of the Legislative Auditor

FROM: Albert B. Rowe, Accountant Admin 1 Louisiana Real Estate Commission

DATE: 8/25/06

RE: Required Financial Report Submission

Please find attached the comprehensive budget reports for the LA Real Estate Commission for the fiscal year ending 6/30/05.

If you have any questions, please call me at (225) 765-0191 ext.-245.

Roy Chenevert

CERTIFIED PUBLIC ACCOUNTANT

12605 S. HARRELLS FERRY ROAD, SUITE 5 BATON ROUGE, LA 70816-2563

PHONE: (225) 292-1190 FAX: (225) 292-1195 EMAIL: ROYPC@BELLSOUTH.NET MEMBER OF:

AMERICAN INSTITUTE OF CPAs AICPA PRIVATE COMPANIES PRACTICE SECTION SOCIETY OF LOUISIANA CPAs

INDEPENDENT AUDITOR'S REPORT

Louisiana Real Estate Commission Office of the Governor State of Louisiana Baton Rouge, Louisiana

We have audited the accompanying basic financial statements of the Louisiana Real Estate Commission, a component unit of the State of Louisiana, as of and for the year ended June 30, 2006, as listed in the table of contents. These basic financial statements are the responsibility of the management of the Louisiana Real Estate Commission. Our responsibility is to express an opinion on these basic financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the basic financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the basic financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall basic financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the basic financial statements referred to above present fairly, in all material respects, the financial position of the Louisiana Real Estate Commission as of June 30, 2006, and the changes in its net assets and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Management's discussion and analysis is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted primarily of inquiries of management regarding the methods of measurement and presentation of the supplementary information. However, we did not audit the information and express no opinion on it.

In accordance with *Government Auditing Standards*, we have also issued our report dated August 14, 2006, on our consideration of the Louisiana Real Estate Commission's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, and contracts. That report is an integral part of an audit

performed in accordance with Government Auditing Standards and should be read in conjunction with this report in considering the results of our audit.

Our audit was made for the purpose of forming an opinion on the Louisiana Real Estate Commission's basic financial statements taken as a whole. The accompanying supplemental information listed in the table of contents is presented for the purpose of additional analysis and is not a required part of the basic financial statements of the Louisiana Real Estate Commission. Such information has been subjected to the audit procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Roy Chimont, CPA

Baton Rouge, Louisiana August 14, 2006

5 Roy Chenevert CERTIFIED PUBLIC ACCOUNTANT

LOUISIANA REAL ESTATE COMMISSION Office of the Governor State of Louisiana Management's Discussion and Analysis

The management's discussion and analysis of the Louisiana Real Estate Commission's financial performance presents a narrative overview and analysis of the Commission's financial activities for the year ended June 30, 2006. This document focuses on the current year's activities, resulting changes, and currently known facts. Please read this document in conjunction with the additional information contained in the transmittal letter and the Commission's financial statements.

FINANCIAL HIGHLIGHTS

The Commission's assets exceeded its liabilities at the close of fiscal year 2006 by \$3,758,501. The net assets increased by \$308,456 (or 8.9%).

The Commission's revenue increased by \$291,524 (or 5.8%), while the expenses increased by \$244,484 (or 5.1%).

OVERVIEW OF THE FINANCIAL STATEMENTS

The Louisiana Real Estate Commission's financial statements are comprised of the basic financial statements and the notes to the financial statements. In addition to the basic financial statements and the accompanying notes, other information in this report presents certain supplementary information required by legislative resolution. The basic financial statements are designed to provide readers with a broad overview of the Commission's finances in a manner similar to a private sector business.

Basic Financial Statements

The basic financial statements of the Louisiana Real Estate Commission presents financial information for the Commission as a whole, in a format designed to make the statements easier for the reader to understand. The statements of this section include the Statement of Net Assets, the Statement of Revenues, Expenses, and Changes in Net Assets, and the Statement of Cash Flows.

The <u>Statement of Net Assets</u> (page 9) presents the current and long-term portion of assets and liabilities separately. The difference between total assets and total liabilities is net assets and may provide a useful indicator of whether the financial position of the Commission is improving or deteriorating.

The <u>Statement of Revenues</u>, <u>Expenses</u>, and <u>Changes in Net Assets</u> (page 10) presents information showing how the Commission's assets changed as a result of current year operations. Regardless of when cash is affected, all changes in net assets are reported when the underlying transactions occur. As a result, there are transactions included that will not affect cash until future fiscal periods.

The <u>Statement of Cash Flows</u> (pages 11) presents information showing how the Commission's cash changed as a result of current year operations. The cash flow

statement is prepared using the direct method and includes the reconciliation of operating income to net cash provided by operating activities (indirect method) as required by GASB 34.

FINANCIAL ANALYSIS OF THE COMMISSION

Statement of Net Assets as of June 30, 2006 and 2005

	2006	2005
Current and other assets	\$ 3,690,341	\$ 3,370,510
Capital assets	378,489	380,697
Total assets	4,068,830	3,751,207
Current liabilities	280,528	258,662
Non-current liabilities	29,801	42,500
Total liabilities	310,329	301,162
Total net assets	\$ 3,758,501	\$ 3,450,045

The Commission's equity interest in its capital assets is reported within the investment in capital assets. Restricted net assets represents those assets that are not available for spending as a result of legislative requirements. The unrestricted net assets are those that do not have any limitations for what these amounts may be used.

Net assets of the Commission increased by \$308,456, or 8.9%, from June 30, 2005, to June 30, 2006. A major cause of this increase is an increase in license, permits and fees.

Statement of Revenues, Expenses, and Changes in Net Assets for the year ended June 30, 2006 and 2005

	<u>2006</u>	<u>2005</u>
Operating revenues	\$ 1,918,220	\$ 1,855,457
Operating expenses	(1,750,252)	(1,697,126)
Operating income	167,968	158,331
Non-operating revenues/expenses	140,488	103,086
Increase in net assets	\$ 308,456	\$ 261,417

The Commission's total revenues increased by \$291,524 or 5.8%. The total cost of all programs and services increased by \$244,484 or 5.1%.

CAPITAL ASSETS

At the end of 2006, the Commission had \$378,489 invested in a broad range of capital assets, including land, building, and furniture and equipment.

Capital Assets at Year-end (Net of Depreciation)

Land	\$ 198,460
Construction-in-progress	156,553
Furniture and equipment	23,476
Total	\$ 378,489

This year's major additions included \$8,946 in furniture and equipment.

BUDGET

The annual budget was approved by the Commission at the October 28, 2004 meeting.

CONTACTING THE LOUISIANA REAL ESTATE COMMISSION'S MANAGEMENT

This financial report is designed to provide our citizens, taxpayers, and customers with a general overview of the Louisiana Real Estate Commission's finances and to show the Commission's accountability for the money it receives. If you have any questions about this report or need additional financial information, contact the Executive Director, Louisiana Real Estate Commission, Post Office Box 14785, Baton Rouge, Louisiana 70898-4785.

Louisiana Real Estate Commission Office of the Governor State of Louisiana Statement of Net Assets June 30, 2006

Assets	
Current assets Cash (note 2)	\$ 2,614,488
Investments (note 3)	934,500
Receivables	2,600
Due from Louisiana Real Estate Appraisers Board	138,353
Other assets	400
Total current assets	3,690,341
Non-current assets	3,090,341
Capital assets, net of depreciation (note 4)	279 490
Total assets	378,489
Liabilities	4,068,830
Current liabilities	
Accounts payable (note 8)	123,181
Deposits held for others	93,777
Current portion of long-term liability	00,111
Accrued compensated absences (note 9)	63,571
Total current liabilities	280,529
Non-current liabilities:	200,020
Accrued compensated absences (note 9)	29,800
Total liabilities	310,329
Net assets	
Invested in capital assets	378,489
Restricted net assets	400,000
Unrestricted net assets	2,980,012
Total net assets	\$ 3,758,501

See accompanying notes to the financial statements.

Louisiana Real Estate Commission Office of the Governor State of Louisiana Statement of Revenues, Expenses, and Changes in Net Assets Year Ended June 30, 2006

Operating revenues	
Licenses, permits, and fees	\$ 1,918,220
Operating expenses	
Personal services	1,179,007
Travel	57,711
Operating services	327,186
Supplies	25,715
Professional services	104,060
Other charges	41,990
Capital outlay	3,429
Depreciation	11,154
Total operating expenses	1,750,252
Operating income	167,968
Non-operating revenues/expense	
Use of money and property	114,115
Other revenues	3,283,277
Other expenses	(3,256,904)
Total non-operating revenues/expenses	140,488
Change in net assets	308,456
Net assets, beginning of year	3,450,045
Net assets, end of year	\$ 3,758,501

See accompanying notes to the financial statements.

Louisiana Real Estate Commission
Office of the Governor
State of Louisiana
Statement of Cash Flows
Year Ended June 30, 2006

Cash flows from operating activities	
Cash received from customers	\$ 1,791,611
Cash paid to suppliers for goods and services	(568,511)
Cash paid to employees for services	(1,161,419)
Net cash provided by operating activities	<u> 61,681</u>
Cash flows from non-capital financing activities	2 1 02 177
Other non-operating revenue Other non-operating expenses	3,283,277 (3,256,904)
Net cash provided by non-capital financing activities	26,373
Not oach provided by non-capital interioing activities	20,070
Cash flows from capital and related financing activities	
Acquisition of capital assets	(8,946)
Net cash (used) by capital and related financing activities	(8,946)
Or all flower from increations a dividing	
Cash flows from investing activities	(0.040)
Purchases of investment securities Interest earned	(2,618) 114,571
Net cash provided by investing activities	111,953
Net cash provided by investing activities	111,800
Net increase in cash	191,061
Cash, beginning of year	2,423,427
Cash, end of year	\$ 2,614,488
Descentilistics of enceting income to wet each	
Reconciliation of operating income to net cash provided by operating activities	
Operating income	\$ 167,968
Adjustments to reconcile operating income to	φ 107,900
net cash provided by operating activities	
Depreciation	11,154
(Increase) in due from other funds	(126,409)
(Increase) in other assets	(200)
(Decrease) in accounts payable	(4,670)
Increase in accrued payroll and related benefits	14,711
Increase in accrued compensated absences	2,877
(Decrease) in deposits held for others	(3,750)
Net cash provided by operating activities	<u>\$ 61,681</u>

See accompanying notes to the financial statements.

LOUISIANA REAL ESTATE COMMISSION Office of the Governor State of Louisiana Notes to the Financial Statements June 30, 2006

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

The Louisiana Real Estate Commission is a component unit of the State of Louisiana created under the provisions of Louisiana Revised Statute 37:1430 - 1470, within the Office of the Governor, and is domiciled in East Baton Rouge Parish. The commission consists of nine members appointed by the governor. The members may receive a per diem not to exceed \$50 per meeting or day spent on business of the commission, plus travel expenses. The commission is charged with the responsibility of regulating the issuance of real estate licenses and timesharing registrations. Operations of the commission are funded through self-generated revenues.

Basis of Presentation

The accompanying financial statements have been prepared on the full accrual basis in accordance with accounting principles generally accepted in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting principles and financial reporting standards.

Reporting Entity

GASB Codification Section 2100 has defined the governmental reporting entity to be the State of Louisiana. The commission is considered a component unit of the State of Louisiana because the state exercises oversight responsibility in that the governor appoints the commission members and public service is rendered within the state's boundaries. The accompanying financial statements present only transactions of the Louisiana Real Estate Commission. Annually, the State of Louisiana issues basic financial statements, which include the activity contained in the accompanying financial statements.

Fund Accounting

All activities of the commission are accounted for within a single proprietary (enterprise) fund. Proprietary funds are used to account for operations that are (a) financed and operated in a manner similar to private business enterprises where the intent of the governing body is that the cost of providing goods or services to the general public on a continuing basis be financed or recovered primarily through user charges; or (b) where the governing body has decided that periodic determination of revenues earned, expenses incurred, and/or net income is appropriate for capital maintenance, public policy, management control, accountability, or other purposes.

Basis of Accounting

The accounting and financial reporting treatment applied to the commission is determined by its measurement focus. The transactions of the commission are accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets and all liabilities associated with the operations are included on the Statement of Net Assets. Net Assets are segregated into invested in capital assets, restricted net assets, and unrestricted net assets.

LOUISIANA REAL ESTATE COMMISSION Office of the Governor State of Louisiana Notes to the Financial Statements June 30, 2006

Budget Practices

Annually, the commission adopts a budget as prescribed by Revised Statute 39:1331-1342. The budget for fiscal year ended June 30, 2006, was adopted on October 28, 2004 and is prepared on the modified accrual basis of accounting. Although budget amounts lapse at year-end, the commission retains its unexpended net assets to fund expenditures of the succeeding year.

Cash and Investments

Cash includes petty cash, demand deposits and certificates of deposit. Under state law, the commission may deposit funds in a fiscal agent bank organized under the laws of the State of Louisiana, the laws of any other state in the Union, or the laws of the United States. Furthermore, the commission may invest in certificates of deposit of state banks organized under Louisiana law and national banks having their principal offices in Louisiana.

Under state law, the commission may invest in United States Treasury obligations, United States government agency obligations, and direct security repurchase agreements, or in eligible mutual funds that invest in these securities. Investments are stated at fair value.

Capital Assets

Capital assets are recorded at cost, if purchased or constructed. Assets acquired through contributions are capitalized at their estimated fair value, if available, or at estimated fair value or cost to construct at the date of the contribution. Furniture and equipment includes all items valued over \$5,000. Assets are depreciated using the straight-line method over the useful lives of the assets as follows:

	Years
Automobiles	5
Data processing equipment	5
Furniture and equipment	10
Buildings	40

Compensated Absences

Employees earn and accumulate annual and sick leave at various rates depending on their years of service. The amount of annual and sick leave that may be accumulated by each employee is unlimited. Upon termination, employees or their heirs are compensated for up to 300 hours of unused annual leave at the employee's hourly rate of pay at the time of termination. Upon retirement, unused annual leave in excess of 300 hours plus unused sick leave is used to compute retirement benefits. Compensated absences are computed in accordance with GASB Codification Section C60, and are recognized as an expense and liability in the financial statements when incurred.

Employees who are considered having non-exempt status according to the guidelines contained in the Fair Labor Standards Act may be paid for compensatory leave earned. Upon termination or transfer, an employee will be paid for any time and one-half compensatory leave earned and may or may not be paid for any straight hour-for-hour

LOUISIANA REAL ESTATE COMMISSION Office of the Governor State of LouIsiana Notes to the Financial Statements June 30, 2006

compensatory leave earned. Compensation paid will be based on the employee's hourly rate of pay at termination or transfer. Compensatory leave is computed in accordance with GASB Codification Section C60.105, and is recognized as an expense and liability in the financial statements when incurred.

Net Assets

Net assets comprise the various net earnings from operation, non-operating revenues, expenses, and contributions of capital. Net assets are classified in the following three components:

Invested in capital assets - Consists of all capital assets, net of accumulated depreciation.

Restricted net assets – Consists of external constraints placed on net assets use imposed by law through enabling legislation.

Unrestricted net assets – Consists of all other net assets that are not included in the other categories previously mentioned.

NOTE 2 - CASH

At June 30, 2006, the commission has cash (book balances) totaling \$2,614,488.

Deposits in bank accounts are stated at cost, which approximates market. Under state law, these deposits (or the resulting bank balances) must be secured by federal deposit insurance or similar federal security or the pledge of securities owned by the fiscal agent banks. The fair value of the pledged securities plus the federal security must at all times equal the amount on deposit with the fiscal agents. At June 30, 2006, the commission has \$2,636,402 in deposits (collected bank balances) that were 100% insured or collateralized with securities held by the commission or its agent in the commission's name.

NOTE 3 - INVESTMENTS

The commission has investments totaling \$934,500 at June 30, 2006 which was invested in U. S. Treasury Bills and certificates of deposits. These investments are stated at fair value as required by GASB 31, Accounting and Financial Reporting for Certain Investments and External Investment Pools.

LOUISIANA REAL ESTATE COMMISSION Office of the Governor State of Louisiana Notes to the Financial Statements

June 30, 2006

NOTE 4 - CHANGES IN CAPITAL ASSETS

A summary of changes in capital assets is as follows:

	Balance July 1, 2005	Additions	Deletions	Balance June 30, 2006
Capital assets not depreciated				
Land	\$ 198,460	\$-	\$-	\$ 198,460
Construction-in-progress	156,553	-		156,553
Total capital assets not				
depreciated	\$ 355,013	<u> </u>	<u> </u>	\$ 355,013
Other capital assets				
Furniture & Equipment	\$ 228,775	\$ 8,946	\$ -	\$ 237,721
Less accumulated depreciation	(203,091)	(11,154)	•	(214,245)
Total other capital assets	\$ 25,684	\$ (2,208)	\$ -	\$ 23,476
Capital Asset Summary:				
Capital assets not depreciated	\$ 355,013	\$ -	\$-	\$ 355,013
Other capital assets	228,775	8,946	-	237,721
Less accumulated depreciation	(203,091)	(11,154)	-	(214,245)
Capital Assets, net	\$ 380,697	\$ (2,208)	\$	\$ 378,489

NOTE 5 - RETIREMENT SYSTEM

Substantially all employees of the commission belong to the Louisiana State Employees Retirement System, a single employer defined benefit pension plan. The System is a statewide public employee retirement system and is available to all eligible employees. The System publishes annual financial reports that include detailed historical, financial, and actuarial information.

All full time commission employees are eligible to participate in the System. Benefits vest with 10 years of service. At retirement age, employees are entitled to annual benefits equal to \$300 plus 2.5% of their highest consecutive 36 months average salary multiplied by their years of credited service. Vested employees are entitled to a retirement benefit, payable monthly for life at (a) any age with 30 years of service, (b) age 55 with 25 years of services, or (c) age 60 with 10 years of service. In addition, vested employees have the option of reduced benefits at any age with 20 years of service.

The System also provides death and disability benefits. Benefits are established or amended by state statute. The System issues an annual publicly available financial report that includes financial statements and required supplementary information for the System. The report may be obtained by writing to the State Employees Retirement System, Post Office Box 44213, Baton Rouge, Louisiana 70804-4213, or by calling (225) 922-0608 or (800) 256-3000.

Members are required by state statute to contribute 7.5% of gross salary, and the commission is required to contribute at an actuarially determined rate as required by

LOUISIANA REAL ESTATE COMMISSION Office of the Governor State of Louislana Notes to the Financial Statements June 30, 2006

Revised Statute 11:102. The commission's contribution rate for fiscal years ended June 30, 2006, 2005, and 2004 were 19.1%, 17.8%, and 15.8%, respectively, of annual covered payroll. The commission's contributions to the System for the years ending June 30, 2006, 2005, and 2004 were \$136,142, \$125,696, and \$101,356, respectively, which are the required contributions for each year.

NOTE 6 - POSTEMPLOYMENT HEALTH CARE AND LIFE INSURANCE BENEFITS

The Louisiana Real Estate Commission provides certain continuing health care and life insurance benefits for its retired employees. Substantially all commission employees become eligible for those benefits if they reach normal retirement age while working for the commission. Those benefits for retirees and similar benefits for active employees are provided through an insurance company whose monthly premiums are paid jointly by the employee and by the commission. The commission recognizes the cost of providing those benefits (commission's portion of premiums) as an expense when paid during the year. For the year ended June 30, 2006, the cost of seven retirees benefits totaled \$68,110.

NOTE 7 -- LEASE AND RENTAL COMMITMENTS

The Commission has continuing obligations for operating leases at June 30, 2006 as follows:

Fiscal Year Ending	Office Space
June 30, 2007	\$ 163,800
June 30, 2008	\$ 163,800
June 30, 2009	\$ 39,585

Lease and rental expenses for the year ended June 30, 2006 totaled \$150,150. The Commission has no capital leases.

NOTE 8 - PAYABLES

At June 30, 2006, the Commission had payables totaling \$123,181 as follows:

Accounts payable	\$ 74,968
Accrued wages payable	44,771
Refunds payable	3,442
Total payables	\$ 123,181

NOTE 9 - COMPENSATED ABSENCES

The following is a summary of changes in compensated absences for the year ended June 30, 2006:

LOUISIANA REAL ESTATE COMMISSION Office of the Governor State of Louisiana Notes to the Financial Statements June 30, 2006

	July 1, 2005	Additions	June 30, 2006
Compensated Absences	\$ 90,494	\$ 2,877	\$ 93,371

The additions to compensated absences during the 2005-06 fiscal year represent the net change during the year because the additions and deductions could not readily be determined.

NOTE 10 - LITIGATION

The Louisiana Real Estate Commission intervenes in lawsuits filed against a licensee for the purpose of protecting the commission's exposure under the Louisiana Real Estate Recovery Fund. At June 30, 2006, the total exposure to the Recovery Fund is estimated to be \$80,000. Of this amount, it is reasonably possible that \$40,000 will result in payments to claimants.

NOTE 11 - RELATED PARTY TRANSACTIONS

The commission has no related party transactions at June 30, 2006.

NOTE 12 – OTHER REVENUES

Other revenues consist of \$3,248,424 of fees collected from licensees and disbursed as premiums for errors and omissions insurance and \$34,853 of miscellaneous revenue.

NOTE 13 - SUBSEQUENT EVENT

The Louisiana Real Estate Commission has received approval from the Louisiana Bond Commission to borrow the proceeds of revenue bonds issued by the Louisiana Public Facilities Authority to construct new office space for the commission located at 9071 Interline Avenue, Baton Rouge, Louisiana. The bonds will be supported by a letter of credit in the amount of \$2,000,000 from AmSouth Bank. The letter of credit will be secured by an assignment of the commission's fees and will expire in three years from the date of issuance unless renewed.

Other Report Required By Government Auditing Standards

The following pages contain a report on compliance with laws and regulations and on internal control as required by *Government Auditing Standards*, issued by the Comptroller General of the United States. This report is based solely on the audit of the financial statements and includes, where appropriate, any reportable conditions and/or material weaknesses in internal control or compliance matters that would be material to the presented financial statements.



CERTIFIED PUBLIC ACCOUNTANT

12605 S. HARRELLS FERRY ROAD, SUITE 5 BATON ROUGE, LA 70816-2563

AMERICAN INSTITUTE OF CPAS AICPA PRIVATE COMPANIES PRACTICE SECTION SOCIETY OF LOUISIANA CPAS

MEMBER OF:

PHONE: (225) 292-1190 FAX: (225) 292-1195 EMAIL: ROYPC@BELLSOUTH.NET

REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL REPORTING BASED ON AN AUDIT OF THE BASIC FINANCIAL STATEMENTS

Louisiana Real Estate Commission Office of the Governor State of Louisiana Baton Rouge, Louisiana

We have audited the basic financial statements of the Louisiana Real Estate Commission, a component unit of the State of Louisiana, as of and for the year ended June 30, 2006, and have issued our report thereon dated August 14, 2006. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Compliance

As part of obtaining reasonable assurance about whether the Louisiana Real Estate Commission's basic financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, and contracts, non-compliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

Internal Control over Financial Reporting

In planning and performing our audit, we considered the Louisiana Real Estate Commission's internal control over financial reporting to determine our auditing procedures for the purpose of expressing our opinion on the basic financial statements and not to provide assurance on the internal control over financial reporting. Our consideration of the internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses. A material weakness is a condition in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal control over financial reporting and its operations that we consider to be material weaknesses. This report is intended solely for the information and use of the Commission and its management and is not intended to be, and should not be, used by anyone other than these specified parties.

Ray Chinevent, CPA

Baton Rouge, Louisiana August 14, 2006

20 *Roy Chenevert* certified public accountant

LOUISIANA REAL ESTATE COMMISSION Office of the Governor State of Louisiana Schedule of Findings For the Year Ended June 30, 2006

Type of auditor's report issued: Unqualified.

internal control over financial reporting: No findings were identified.

Compliance: No instances of noncompliance were identified.

LOUISIANA REAL ESTATE COMMISSION Office of the Governor State of Louisiana Summary Schedule of Prior Audit Findings

For the Year Ended June 30, 2005

There were no prior audit findings.

SUPPLEMENTAL INFORMATION SCHEDULES

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PER DIEM PAID COMMISSION MEMBERS

The schedule of per diem paid to commission members was prepared in compliance with House Concurrent Resolution No. 54 of the 1979 Session of the Louisiana Legislature. Per diem payments are authorized by Louisiana Revised Statute 37:1433. Commission members are paid \$50 per day for commission meetings and official business.

DIVISION OF ADMINISTRATION – OFFICE OF STATEWIDE REPORTING AND ACCOUNTING POLICY – REPORTING PACKAGE

The reporting package of the Division of Administration – Office of Statewide Reporting and Accounting Policy (OSRAP) was completed in order to provide information to OSRAP to be used in the preparation of the State of Louisiana's Comprehensive Annual Financial Report (CAFR).

Louisiana Real Estate Commission Office of the Governor State of Louisiana Schedule of Per Diem Paid Commission Members For the Year Ended June 30, 2006

	Number	Amou	int
William Bacque'	12	\$6	00
William Boyd	-		-
Sandra G. Corrigan	7	3	50
Gretchen Ezernack	31	1,5	50
David Reinauer	21	1,0	50
Bruce G. Roberts	34	1,7	00
Mark O. Rodi	43	2,1	
Judy Songy	7		50
Cynthia Stafford	18		00
Total		\$ 8,6	50

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Louisiana Real Estate Commission STATE OF LOUISIANA Annual Financial Statements June 30, 2006

CONTENTS

TRANSMITTAL LETTER AFFIDAVIT

		Statements
MD&A		
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Schedule Number

STATE OF LOUISIANA Annual Financial Statements Fiscal Year Ending June 30, 2006

Louisiana Real Estate Commission

Division of Administration Office of Statewide Reporting and Accounting Policy P. O. Box 94095 Baton Rouge, Louisiana 70804-9095 Legislative Auditor P. O. Box 94397 Baton Rouge, Louisiana 70804-9397

AFFIDAVIT

Personally came and appeared before the undersigned authority, <u>Albert B. Rowe, Chief</u> <u>Financial Officer</u> of the <u>Louisiana Real Estate Commission</u> who duly sworn, deposes and says, that the financial statements herewith given present fairly the financial position of <u>Louisiana Real Estate Commission</u> at <u>June 30, 2006</u> and the results of operations for the year then ended in accordance with policies and practices established by the Division of Administration or in accordance with Generally Accepted Accounting Principles as prescribed by the Governmental Accounting Standards Board. Sworn and subscribed before me, this <u>23</u> day of <u>August, 2006</u>.

765488

Signature of Agency Official

NOTARY PUBLIC

Prepared by: <u>Albert B. Rowe</u> Title: <u>Account Administrator 1</u> Telephone No.: <u>(225) 765-0191</u> Date:

The Management's Discussion and Analysis of the Louisiana Real Estate Commission's (BTA) financial performance presents a narrative overview and analysis of the Commission's (BTA) financial activities for the year ended June 30, 2006. This document focuses on the current year's activities, resulting changes, and currently known facts in comparison with the prior year's information. Please read this document in conjunction with the additional information contained in the transmittal letter and the Commission's (BTA) financial statements.

FINANCIAL HIGHLIGHTS

- ★ The Louisiana Real Estate Commission's (BTA) assets exceeded its liabilities at the close of fiscal year 2006 by \$3,758,501 which represents a 8.9% increase from last fiscal year. The net assets increased by \$308,456 (or 8.9%).
- ★ The Commission's (BTA) revenue increased \$291,524 (or 5.8%) and the net results from activities increased by \$47,039 (or 18%).

OVERVIEW OF THE FINANCIAL STATEMENTS

The following graphic illustrates the minimum requirements for Special Purpose Governments Engaged in Business-Type Activities established by Governmental Accounting Standards Commission Statement 34, *Basic Financial Statements—and Management's Discussion and Analysis—for State and Local Governments.*



These financial statements consist of three sections - Management's Discussion and Analysis (this section), the Basic Financial Statements (including the notes to the financial statements), and Required Supplementary Information.

Basic Financial Statements

The basic financial statements present information for the Louisiana Real Estate Commission (BTA) as a whole, in a format designed to make the statements easier for the reader to understand. The statements in this section include the Balance Sheet; the Statement of Revenues, Expenses, and Changes in Fund Net Assets; and the Statement of Cash Flows.

The <u>Balance Sheet</u> presents the current and long-term portions of assets and liabilities separately. The difference between total assets and total liabilities is net assets and may provide a useful indicator of whether the financial position of the Commission (BTA) is improving or deteriorating.

The <u>Statement of Revenues</u>, <u>Expenses</u>, and <u>Changes in Fund Net Assets</u> presents information showing how the Commission's (BTA) assets changed as a result of current year operations. Regardless of when cash is affected, all changes in net assets are reported when the underlying transactions occur. As a result, there are transactions included that will not affect cash until future fiscal periods.

The <u>Statement of Cash Flows</u> presents information showing how the Commission's (BTA) cash changed as a result of current year operations. The cash flow statement is prepared using the direct method and includes the reconciliation of operating income(loss) to net cash provided(used) by operating activities (indirect method) as required by GASB 34.

FINANCIAL ANALYSIS OF THE ENTITY

Statement of as of June 30, 2 (in thous	006 and 2			
	·=	T	otal	
		2006	- 	2005
Current and other assets	\$	3691	\$	3371
Capital assets	• •	378		381
Total assets		4069		3752
Other liabilities		281	•••	259
Long-term debt outstanding		.30		. 43
Total liabilities		311		302
Net assets		·		
Invested in capital assets, net of debt	•••	378	•	. 381
Restricted		400		400
Unrestricted		2980		2669
Total net assets	\$	3758	\$	3450
		· · · · · · · · · · · · · · · · · · ·		

The Commission's equity interest in its capital assets is reported within the investment in capital assets. Restricted net assets represent those assets that are not available for spending as a result of legislative requirements, donor agreements, or grant requirements. Conversely, unrestricted net assets are those that do not have any limitations on how these amounts may be spent.

Net assets of the Louisiana Real Estate Commission's (BTA) increased by \$308,456, or 8.9%, from June 30, 2005 to June 30, 2006. Causes include an increase in license, permits and fees.

20			the second s
	06	<u></u>	2005
\$	1918 1750	\$	1855 1697
	168		158
	140	· · · ·	103
	308	· · ·	26 1
	-		
	\$	<u> </u>	<u> </u>

† :

The Commission's (BTA) total revenues increased by \$291,524 or (5.8%). The total cost of all programs and services increased by \$244,484 or 5.1%.

CAPITAL ASSET AND DEBT ADMINISTRATION

Capital Assets

At the end of 2006, the Commission (BTA) had \$378,489 invested in a broad range of capital assets, including land, building, and furniture and equipment. (See Table below) This amount represents a net decrease (including additions and deductions) of \$2,208, or .6%, over last year.

Capital Assets at Year-end (Net of Depreciation, in thousands)

	2006		2005		
Land Buildings and improvements	\$	198 -	\$	198 -	
Equipment Infrastructure		23 157		26 157	
	Totals \$ <u></u>	378	\$	381	

This year's major additions included (in thousands):

• \$9 in furniture and equipment

Debt

The Louisiana Real Estate Commission (BTA) had no bonds and notes outstanding at year-end.

The Louisiana Real Estate Commission (BTA) had no claims and judgments outstanding at year-end. Other obligations include accrued vacation pay leave.

VARIATIONS BETWEEN ORIGINAL AND FINAL BUDGETS

Revenues were approximately \$152,000 over budget and expenditures were less than budget.

CONTACTING THE LOUISIANA REAL ESTATE COMMISSION'S (BTA) MANAGEMENT

This financial report is designed to provide our citizens, taxpayers, customers, and investors and creditors with a general overview of the Commission's (BTA) finances and to show the Commission's (BTA) accountability for the money it receives. If you have questions about this report or need additional financial information, contact Executive Director, Post Office Box 14785, Baton Rouge, LA 70896-4785.

STATE OF LOUISIANA LOUISIANA REAL ESTATE COMMISSION (BTA) BALANCE SHEET AS OF JUNE 30, 2006

ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents (Note C1)	\$	2,614,488
Investments (Note C2) Receivables (net of allowance for doubtful accounts)(Note U)	<u> </u>	934,500
Due from other funds (Note Y)		<u> </u>
Due from federal government		
Inventories		
Prepayments		
Notes receivable Other current assets		400
Total current assets		3.690.341
NONCURRENT ASSETS:		
Restricted assets (Note F):		
Cash		
Investments Receivables		<u> </u>
Notes receivable		······································
Capital assets (net of depreciation)(Note D)		<u></u>
Land		198,460
Buildings and improvements		
Machinery and equipment		23,476
Infrastructure Construction in progress		156,553
Other noncurrent assets		100,000
Total noncurrent assets		378,489
Total assets	\$	4.068.830
LIABILITIES		
CURRENT LIABILITIES:		
Accounts payable and accruals (Note V)	\$	123,181
Due to other funds (Note Y)		
Due to federal government		
Deferred revenues Amounts held in custody for others		93,777
Other current liabilities		33,171
Current portion of long-term liabilities:		
Contracts payable		
Reimbursement contracts payable		
Compensated absences payable (Note K) Capital lease obligations - (Note J)		63,571
Claims and litigation payable (Note K)		
Notes payable		
Liabilities payable from restricted assets (Note Z)		
Bonds payable		
Other long-term liabilities Total current liabilities		280,529
NON-CURRENT LIABILITIES:		200,529
Contracts payable		
Reimbursement contracts payable		
Compensated absences payable (Note K) Capital lease obligations (Note J)	<u></u>	29,800
Claims and litigation payable (Note K)		
Notes payable		·····
Liabilities payable from restricted assets (Note Z)		
Bonds payable		
Other long-term liabilities Total long-term liabilities	·,	29,800
Total liabilities		310.329
		<u>~;v;v;v</u>
NET ASSETS		070 400
Invested in capital assets, net of related debt Restricted for:	·	378,489
Capital projects		
Debt service		
Unemployment compensation		
Other specific purposes		400,000
Unrestricted Total net assets		2,980,012
Total liabilities and net assets	\$	3,758,501
	* <u>*******</u>	

The accompanying notes are an integral part of this financial statement.

STATE OF LOUISIANA LOUISIANA REAL ESTATE COMMISSION (BTA) STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS FOR THE YEAR ENDED JUNE 30, 2006

OPERATING REVENUES Sales of commodities and services Assessments Use of money and property Licenses, permits, and fees Other Total operating revenues	\$ 1,918,220 1,918,220
OPERATING EXPENSES Cost of sales and services Administrative Depreciation	 1,739,098 11,154
Amortization Total operating expenses	 1,750,252
Operating income(loss)	 167,968
NON-OPERATING REVENUES(EXPENSES) State appropriations Intergovernmental revenues (expenses) Taxes	
Use of money and property Gain on disposal of fixed assets Loss on disposal of fixed assets Federal grants Interest expense	 114,115
Other revenue Other expense Total non-operating revenues(expenses)	 3,283,277 (3,256,904) 140,488
Income(loss) before contributions and transfers	 308,456
Capital contributions Extraordinary item - Loss on impairment of capital assets Transfers in Transfers out	
Change in net assets	 308,456
Total net assets - beginning as restated	 3,450,045
Total net assets ending	\$ 3,758,501

The accompanying notes are an integral part of this financial statement.

Statement B

STATE OF LOUISIANA LOUISIANA REAL ESTATE COMMISSION (BTA) STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2006

See Appendix A for instructions

			Program Revenue	S	1	Net (Expense)
			Operating	Capital	•	Revenue and
		Charges for	Grants and	Grants and		Changes in
	Expenses	Services	Contributions	Contributions		Net Assets
Entity	\$ <u>1,750,252</u> \$	<u>1,918,220</u> \$	\$		_\$	167,968
General reven	ues:					
Taxes						
State appr	ropriations					
	d contributions n	ot restricted to s	pecific programs			
Interest						114,115
Miscellane	eous					26,373
Special items						
•	tem - Loss on im	pairment of capi	tal assets			
Transfers						
Total gene	eral revenues, sp	ecial items, and	transfers			140,488
_	ange in net asset					308,456
	eginning as restat					3,450,045
Net assets - er	nding				\$	3,758,501
Net assets - er	nding				\$	3,758,501

STATE OF LOUISIANA LOUISIANA REAL ESTATE COMMISSION (BTA) STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2006

Cash flows from operating activities		
Cash received from customers	\$ 1,791,611	
Cash payments to suppliers for goods and services	(568,511)	•
Cash payments to employees for services	(1,161,419)	
Payments in lieu of taxes		•
Internal activity-payments to other funds	······································	•
Claims paid to outsiders	······································	•
Other operating revenues(expenses)	<u></u>	
Net cash provided(used) by operating activities	,	\$61,681
Cash flows from non-capital financing activities		
State appropriations		
Proceeds from sale of bonds	····	•
Principal paid on bonds		•
Interest paid on bond maturities	······································	•
Proceeds from issuance of notes payable		•
Principal paid on notes payable		· .
Interest paid on notes payable		•
Operating grants received	·····	•
Other non-operating revenue	3,283,277	•
Transfers in	0,200,211	-
Transfers out		
Other non-operating expenses	(3,256,904)	
Net cash provided(used) by non-capital financing activities		26,373
Cash flows from capital and related financing activities		
Proceeds from sale of bonds		
Principal paid on bonds		
Interest paid on bond maturities		
Proceeds from issuance of notes payable		
Principal paid on notes payable		•
Interest paid on notes payable		
Acquisition/construction of capital assets		
Proceeds from sale of capital assets	(8,946)	
Capital contributions		• ,
Other		
Net cash provided(used) by capital and related financing activities		(0.0.10)
acimues		(8,946)
Cash flows from investing activities		
Purchases of investment securities	(2,618)	
Proceeds from sale of investment securities		•
Interest and dividends earned on investment securities	114,571	•
Net cash provided(used) by investing activities		111,953.00
Net increase(decrease) in cash and cash equivalents		191,061.00
Cash and cash equivalents at beginning of year		2,423,427.00
Cash and cash equivalents at end of year		\$2,614,488.00

The accompanying notes are an integral part of this statement.

STATE OF LOUISIANA LOUISIANA REAL ESTATE COMMISSION (BTA) STATEMENT OF CASH FLOWS FOR THE YEAR ENDED JUNE 30, 2006

Reconciliation of operating income(loss) to net cash provided(used) by operating activities:

Operating income(loss)	\$	167,968
Adjustments to reconcile operating income(loss) to net cash Depreciation/amortization Provision for uncollectible accounts	11,154	
Changes in assets and liabilities:		
(Increase)decrease in accounts receivable, net (Increase)decrease in due from other funds	(126,409)	
(Increase)decrease in prepayments (Increase)decrease in inventories		
(Increase)decrease in other assets	(200)	
Increase(decrease) in accounts payable and accruals Increase(decrease) in accrued payroll and related benefits	(4,670) 14,711	
Increase(decrease) in compensated absences payable Increase(decrease) in due to other funds	2,877	
Increase(decrease) in deferred revenues	······································	
Increase(decrease) in other liabilities	(3,750)	
Net cash provided(used) by operating activities	\$ _	61,681

Schedule of noncash investing, capital, and financing activities:

	Borrowing under capital lease	\$		
Ň	Contributions of fixed assets		·····	
ſ	Purchases of equipment on account	<u> </u>		
	Asset trade-ins		. <u> </u>	
	Other (specify)			
		•		
	Total noncash investing, capital, and financing activities:	\$		·

The accompanying notes are an integral part of this statement.

Statement D (concluded)

STATE OF LOUISIANA LOUISIANA REAL ESTATE COMMISSION (BTA) Notes to the Financial Statement As of and for the year ended June 30, 2006

INTRODUCTION

The Louisiana Real Estate Commission (BTA) was created by the Louisiana State Legislature under the provisions of Louisiana Revised Statute 37:1430 - 1470. The following is a brief description of the operations of the Commission (BTA).

A. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

1. BASIS OF ACCOUNTING

In April of 1984, the Financial Accounting Foundation established the Governmental Accounting Standards Commission (GASB) to promulgate generally accepted accounting principles and reporting standards with respect to activities and transactions of state and local governmental entities. The GASB has issued a Codification of Governmental Accounting and Financial Reporting Standards (GASB Codification). This codification and subsequent GASB pronouncements are recognized as generally accepted accounting principles for state and local governments. The accompanying financial statements have been prepared in accordance with such principles.

The accompanying financial statements of the Louisiana Real Estate Commission present information only as to the transactions of the programs of the Commission as authorized by Louisiana statutes and administrative regulations.

Basis of accounting refers to when revenues and expenses are recognized and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

The accounts of the Commission are maintained in accordance with applicable statutory provisions and the regulations of the Division of Administration – Office of Statewide Reporting and Accounting Policy as follows:

Revenue Recognition

Revenues are recognized using the full accrual basis of accounting; therefore, revenues are recognized in the accounting period in which they are earned and become measurable.

Expense Recognition

Expenses are recognized on the accrual basis; therefore, expenses, including salaries, are recognized in the period incurred, if measurable.

B. BUDGETARY ACCOUNTING

The appropriations made for the operations of the various programs of the Commission (BTA) are annual lapsing appropriations.

- 1. The budgetary process is an annual appropriation valid for one year.
- 2. The agency is prohibited by statute from over expending the categories established in the budget.
- 3. Budget revisions are granted by the Joint Legislative Committee on the Budget, a committee of the Louisiana Legislature. Interim emergency appropriations may be granted by the Interim Emergency Commission.
- 4. The budgetary information included in the financial statements includes the original appropriation plus subsequent amendments as follows:
| | APP | ROPRIATIONS |
|---|-----|-------------|
| Original approved budget | \$ | 4,976,845 |
| Amendments:
Increase in operating expenses | | 108,894 |
| Final approved budget | \$ | 5,085,739 |

C. DEPOSITS WITH FINANCIAL INSTITUTIONS AND INVESTMENTS (If all agency cash and investments are deposited in the State Treasury, disregard Note C.) See Appendix B for information related to Note C.

1. DEPOSITS WITH FINANCIAL INSTITUTIONS

For reporting purposes, deposits with financial institutions include savings, demand deposits, time deposits, and certificates of deposit. Under state law the Commission (BTA) may deposit funds within a fiscal agent bank selected and designated by the interim Emergency Commission. Further, the (BTA) may invest in time certificates of deposit in any bank domicited or having a branch office in the state of Louisiana; in savings accounts or shares of savings and loan associations and savings banks and in share accounts and share certificate accounts of federally or state chartered credit unions.

For the purpose of the Statement of Cash Flows, all highly liquid investments (including restricted assets with a maturity of three months or less when purchased) are considered to be cash equivalents.

Deposits in bank accounts are stated at cost, which approximates market. Under state law these deposits must be secured by federal deposit insurance or the pledge of securities owned by the fiscal agent bank. The market value of the pledged securities plus the federal deposit insurance must at all times equal the amount on deposit with the fiscal agent. These pledged securities are held in the name of the pledging fiscal agent bank in a holding or custodial bank in the form of safekeeping receipts held by the State Treasurer.

GASB Statement 40, which amended GASB Statement 3, eliminated the requirement to disclose all deposits by the three categories of risk. GASB Statement 40 requires only the disclosure of deposits that are considered to be exposed to custodial credit risk. An entity's deposits are exposed to custodial credit risk if the deposit balances are either 1) uninsured and uncollateralized, 2) uninsured and collateralized with securities held by the pledging financial institution, or 3) uninsured and collateralized with securities held by the pledging financial institution's trust department or agent, but not in the entity's name.

The deposits at June 30, 2006, consisted of the following:

		Cash		Certificates <u>of Deposit</u>		Other (Describe)		Total	
Deposits in Bank Accounts Per Balance Sheet	\$_	2,614,188	\$_		= \$_		_\$_	2614,188.00	
Bank Balances of Deposits Exposed to Qustoolal Oredit Risk									
a Uninsured and uncollateralized	\$		\$		_\$_		\$		
b. Uninsured and collateralized with securities									
held by the pledging institution									
c. Uninsured and collateralized with securities held									
by the pledging institution's trust department or									
agent <u>but not in the entity's name</u>	-								
Total Bank Balances - All Daposits	\$_	2,636,402	\$_		\$_		\$_	2,636,402.00	

NOTE: The "Total Bank Balances – All Deposits" will not necessarily equal the "Deposits in Bank Account per Balance Sheet" due to outstanding items.

The following is a breakdown by banking institution, program, account number, and amount of the balances shown above:

Banking Institution	Program	Amount				
1. Capital One Bank		\$ 2,328,550				
2. JP Morgan Chase		 41,665				
3. Hancock Bank		266,187				
4		 				
Total		\$ <u>2,636,402</u>				

Cash in State Treasury and petty cash are not required to be reported in the note disclosure. However, to aid in reconciling amounts reported on the balance sheet to amounts reported in this note, list below any cash in treasury and petty cash that are included on the balance sheet.

\$ None
\$ 300

2. INVESTMENTS

The Commission (BTA) does maintain investment accounts as authorized by R.S. 49:327(C).

Custodial Credit Risk

Investments can be exposed to custodial credit risk if the securities underlying the investment are uninsured, not registered in the name of the entity, and are either held by the counterparty or the counterparty's trust department or agent but not in the entity's name. Using the following table, list each type of investment disclosing the total carrying amounts and market values, and any amounts exposed to custodial credit risk.

GASB Statement 40 amended GASB Statement 3 to eliminate the requirement to disclose all investments by the three categories of risk. GASB Statement 40 requires only the separate disclosure of investments that are considered to be exposed to custodial credit risk. Those investments exposed to custodial credit risk are reported by type in one of two separate columns depending upon whether they are held by a counterparty, or held by a counterparty's trust department or agent not in the entity's name. In addition, the total reported amount and fair value columns still must be reported for total investments regardless of exposure to custodial credit risk.

	Investment to Custodial	-		All Investments Regardless of Custodial Credit Risk Exposure					
Type of Investment	Uninsured, *Unregistered, and Held by <u>Counterparty</u>	Uninsured, *Unregistered, and Held by Counterparty's Trust Dept. or Agent <u>Not in</u> <u>Entity's Name</u>	Reported <u>Amount</u>	Fair <u>Yalue</u>					
Repurchase agreements	\$	\$	\$\$_						
U.S. Government securities U.S. Agency Obligations Common & preferred stock			559,500	559,500					
Commercial paper		<u></u>							
Corporate bonds Other: (identify)				<u></u>					
Certificates of deposit			375,000	375,000					
				·····					
				<u>, ,</u>					
Total investments	\$		\$ <u> </u>	934,500					

* unregistered - not registered in the name of the government or entity

- 3. Derivatives NOT APPLICABLE
- 4. Credit Risk, Interest Rate Risk, Concentration of Credit Risk, and Foreign Currency Risk Disclosures NOT APPLICABLE
- 5. Policies NOT APPLICABLE
- 6. Other Disclosures Required for Investments NOT APPLICABLE

D. CAPITAL ASSETS – INCLUDING CAPITAL LEASE ASSETS

The fixed assets used in the Special Purpose Government Engaged only in Business-Type Activities are included on the balance sheet of the entity and are capitalized at cost. Depreciation of all exhaustible fixed assets used by the entity is charged as an expense against operations. Accumulated depreciation is reported on the balance sheet. Depreciation for financial reporting purposes is computed by the straight-line method over the useful lives of the assets.

	Year ended June 30, 2006										
		Balance		Prior Period	Adjusted Balance					D -1	
		6/30/2005	A	vojustment	7/1/2005		Additions	Transfers*	Retirements	Balance 6/30/2006	
Capital assets not being depreciated											
	\$	1 9 8,460	\$	\$	198,460	\$	\$		\$\$	198,460	
Non-depreciable land improvements					-					**	
Capitalized collections					-					-	
Construction In progress	-	156,553	•		156,553	-				156,553	
Total capital assets not being											
depreciated	\$_	355,013	\$	\$	355,013	\$	\$		\$ <u></u> \$	355,013	
Other capital assets											
	\$	228,775	\$	\$	228,775	\$	8,946 \$		\$\$	237,721	
Less accumulated depreciation		(203,091)			(203,091)		(11,154)			(214,245)	
Total furniture, fixtures, and equipment	-	25,684			25,684	_	(2,208)			23,476	
Buildings and improvements					-					_	
Less accumulated depreciation	_								•		
Total buildings and improvements	_										
Depreciable land improvements										-	
Less accumulated depreciation										-	
Total depreciable land improvements	_	-			-						
Infrastructure					-					_	
Less accumulated depreciation										-	
Total infrastructure	_	_									
Total other capital assets	\$_	25,684	\$	\$_	25,684	\$	(2,208) \$		\$ <u></u> \$	23,476	
Capital Asset Summary:											
	\$	355,013	\$	- \$	355,013	\$	- \$		\$ - \$	355,013	
Other capital assets, at cost	_	228,775			228,775		8,946	-		237,721	
Total cost of capital assets	_	583,788			583,788		8,946			592,734	
Less accumulated depreciation		(203,091)			(203,091)	-	(11,154)			(214,245)	
Capital assets, net	\$_	380,697	\$	\$	380,697	\$	(2,208) \$		\$ <u> </u>	378,489	

 Should be used only for those completed projects coming out of construction-in-progress to fixed assets; not associated with transfers reported elsewhere in this packet.

E. INVENTORIES - NOT APPLICABLE

F. RESTRICTED ASSETS - NOT APPLICABLE

G. LEAVE

1. COMPENSATED ABSENCES

The Louisiana Real Estate Commission (BTA) has the following policy on annual and sick leave:

Employees earn and accumulate annual and sick leave at various rates depending on their years of service. The amount of annual and sick leave that may be accumulated by each employee is unlimited. Upon termination, employees or their heirs are compensated for up to 300 hours of unused annual leave at the employee's hourly rate of pay at the time of termination. Upon retirement, unused annual leave in excess of 300 hours plus unused sick leave is used to compute retirement benefits.

The cost of leave privileges, computed in accordance with GASB Codification Section C60, is recognized as a current year expenditure in the fund when leave is actually taken; it is recognized in the enterprise funds when the leave is earned. The cost of leave privileges applicable to general government operations not requiring current resources is recorded in long-term obligations.

2. COMPENSATORY LEAVE

Employees who are considered having non-exempt status according to the guidelines contained in the Fair Labor Standards Act may be paid for compensatory leave earned (K-time). Upon termination or transfer, an employee will be paid for any time and one-half compensatory leave earned and may or may not be paid for any straight hour-for-hour compensatory leave earned. Compensation paid will be based on the employees' hourly rate of pay at termination or transfer. The liability for accrued payable compensatory leave at June 30, 2006 computed in accordance with the Codification of Governmental Accounting and Financial Reporting Standards, Section C60.105 is estimated to be \$353. The leave payable is recorded in the accompanying financial statements.

H. RETIREMENT SYSTEM

Substantially all of the employees of the (BTA) are members of the Louisiana State Employees Retirement System (LASERS), a single employer defined benefit pension plan. The System is a statewide public employee retirement system (PERS) for the benefit of state employees, which is administered and controlled by a separate board of trustees.

All full-time (BTA) employees are eligible to participate in the System unless they elect to continue as a contributing member in any other retirement system for which they remain eligible for membership. Certain elected officials and officials appointed by the governor may, at their option, become members of LASERS. Normal benefits vest with 10 years of service. Generally, retirement age employees are entitled to annual benefits equal to \$300 plus 2.5% of their highest consecutive 36 months' average salary multiplied by their years of credited service except for members eligible to begin participation in the Defined Benefit Plan (DBP) before July 1, 2006. Act 75 of the 2005 Regular Session changes retirement eligibility and final average compensation for members who are eligible to begin participation in the DBP beginning July 1, 2006. Retirement eligibility for these members is limited to age 60, or thereafter, upon attainment of ten years of creditable service. Final average compensation will be based on the member's average annual earned compensation for the highest 60 consecutive months of employment.

Vested employees eligible to begin participation in the DBP before July 1, 2006, are entitled to a retirement benefit, payable monthly for life at (a) any age with 30 years of service, (b) age 55 with 25 years of service, or (c) age 60 with 10 years of service. In addition, these vested employees have the option of reduced benefits at any age with 20 years of service. Those hired on or after July 1, 2006 have only a single age option. They cannot retire until age 60 with a minimum of 10 years of service. The System also provides death and disability benefits and deferred benefit options, with qualifications and amounts defined by statute. Benefits are established or amended by state statute. The System issues a publicly available annual financial report that includes financial statements and required supplementary information for the System. For a full description of the LASERS defined benefit plan, please refer to the LASERS 2005 Financial Statements, specifically, footnotes A – Plan Description and C – Contributions. That report may be obtained by writing to the Louisiana State Employees Retirement System, Post Office Box 44213, Baton Rouge, Louisiana 70804-4213, or by calling (225) 922-0608 or (800) 256-3000. The footnotes to the Financial Statements contain additional details and is also available on-line at:

http://www.lasers.state.la.us/PDFs/Publications_and_Reports/Fiscal_Documents/Comprehensive_Financial_ Reports/Comprehensive%20Financial%20Reports_05.pdf

Members are required by state statute to contribute with the single largest group ("regular members") contributing 7.5% of gross salary, and the (BTA) is required to contribute at an actuarially determined rate as required by R.S. 11:102. The contribution rate for the fiscal year ended June 30, 2006, increased to 19.1% of annual covered payroll from the 17.8% and 15.8% required in fiscal years ended June 30, 2005 and 2004

respectively. The (BTA) contributions to the System for the years ending June 30, 2006, 2005, and 2004, were \$136,142, \$125,696, and \$101,356, respectively, equal to the required contributions for each year.

I. POST RETIREMENT HEALTH CARE AND LIFE INSURANCE BENEFITS

The Louisiana Real Estate Commission (BTA) provides certain continuing health care and life insurance benefits for its retired employees. Substantially all commission (BTA) employees become eligible for post employment health care and life insurance benefits if they reach normal retirement age while working for the (BTA). These benefits for retirees and similar benefits for active employees are provided through an insurance company whose premiums are paid jointly by the employee and the (BTA). For 2006, the cost of providing those benefits for the seven retirees totaled \$68,110.

J. LEASES

1. OPERATING LEASES

The total payments for operating leases during fiscal year 2005/06 amounted to \$150,150. A schedule of payments for operating leases follows:

Nature of lease	-	FY 2007	•	FY 2008		FY 2009	•	<u>FY 2010</u>		<u>FY 2011</u>	FY 2012- <u>2016</u>	FY 2017- <u>2021</u>
Office Space	. ^{\$} .	163,800	\$	163,800	.\$	39,585	5	·····	-\$ -	·····	\$ 	\$
.		·			•		•					
			_		-		-		-			
Total	\$	163,800	\$	163,800	\$	39,585	- _ \$		_ _ \$		\$ -	\$ -

2. CAPITAL LEASES – NOT APPLICABLE

3. LESSOR DIRECT FINANCING LEASES - NOT APPLICABLE

4. LESSOR – OPERATING LEASE – NOT APPLICABLE

K. LONG-TERM LIABILITIES

The following is a summary of long-term debt transactions of the entity for the year ended June 30, 2006:

			2	Year ended Ju	une	<u>e 30, 2006</u>			
		Balance June 30, <u>2005</u>	1	Additions		Reductions	Balance June 30, <u>2006</u>	(Amounts due within <u>one year</u>
Notes and bonds payable:									
Notes payable	\$		\$		\$		\$ 	\$	
Reimbursement contracts payable									
Bonds payable	_				_		 	_	
Total notes and bonds	_				_		 		
Other liabilities:	-				-	, <u> </u>		-	
Contracts payable									
Compensated absences payable		90,494		2,877			93,371		63,571
Capital lease obligations									
Claims and litigation									
Liabilities payable from restricted assets							_		
Other long-term liabilities	_								
Total other liabilities	-	90,494		2,877	-		 93,371	_	63,57 1
Total long-term liabilities	\$_	90,494	_\$_	2,877	_\$		\$ 93,371	\$_	63,571

- L. CONTINGENT LIABILITIES NOT APPLICABLE
- M. RELATED PARTY TRANSACTIONS- NOT APPLICABLE
- N. ACCOUNTING CHANGES NOT APPLICABLE
- O. IN-KIND CONTRIBUTIONS NOT APPLICABLE
- P. DEFEASED ISSUES NOT APPLICABLE
 - **Q. COOPERATIVE ENDEAVORS NOT APPLICABLE**
- R. GOVERNMENT-MANDATED NONEXCHANGE TRANSACTIONS (GRANTS) NOT APPLICABLE
- S. VIOLATIONS OF FINANCE-RELATED LEGAL OR CONTRACTUAL PROVISIONS NOT APPLICABLE
- T. SHORT-TERM DEBT NOT APPLICABLE
- U. DISAGGREGATION OF RECEIVABLE BALANCES

Receivables at June 30, 2006, were as follows:

Fund	_ (Customer				Receivables from other	Other		Total
	R	eceivables		Taxes	(Governments	 Receivables		Receivables
Interest receivable	_\$		\$	\$			\$ 2,600.00 \$	-	2,600.00
Gross receivables Less allowance for uncollectible accounts	\$		\$	\$			\$ 2,600.00 \$;	2,600.00
Receivables, net	\$		\$ <u>_</u>	\$			\$ 2,600.00 \$	_	2,600.00
Amounts not scheduled									
for collection during the subsequent year	\$ <u></u>		\$	\$	_		\$ \$; =	-

V. DISAGGREGATION OF PAYABLE BALANCES

Payables at June 30, 2006, were as follows:

Fund		Vendors	Salaries and Benefits	Accrued	Other Payables	Total Payables
	\$	74,968	44,771	\$	\$ 3,442 \$	123,181
Total payables	\$ <u></u>	74,968	\$44,771	\$	\$ <u>3,442</u> \$	123,181

W. SUBSEQUENT EVENTS

The Louisiana Real Estate Commission has received approval from the Louisiana Bond Commission to borrow the proceeds of revenue bonds issued by the Louisiana Public Facilities Authority to construct new office space for the commission located at 9071 Interline Avenue, Baton Rouge, Louisiana. The bonds will be supported by a letter of credit in the amount of \$2,000,000 from AmSouth Bank. The letter of credit will be secured by an assignment of the commission's fees and will expire in three years from the date of issuance unless renewed.

X. SEGMENT INFORMATION - NOT APPLICABLE

Y. DUE TO/DUE FROM AND TRANSFERS

1. List by fund type the amounts **due from other funds** detailed by individual fund at fiscal year end: (Types of funds include general fund, statutory dedicated funds, discrete component unit funds, etc).

Type of Fund	Name of Fund La. Real Estate Appraisers	<u>Amount</u> \$ <u>138,353</u>
Total due from other funds	Board	¢ <u>400.252</u>
i otal due from other funds		\$ <u>138,353</u>

2. List by fund type the amounts due to other funds detailed by individual fund at fiscal year end:

Type of Fund	Name of Fund	<u>Amount</u>
		····
Total due to other funds		\$ <u>NONE</u>

3. List by fund type all transfers from other funds for the fiscal year:

Type of Fund	Name of Fund	<u>Amount</u> \$\$							
Total transfers from other funds		\$							
List by fund type all transfers to other fun	List by fund type all transfers to other funds for the fiscal year:								
Type of Fund	Name of Fund	<u>Amount</u> \$							
Total transfers to other funds		\$_ <u>NONE</u>							

Z. LIABILITIES PAYABLE FROM RESTRICTED ASSETS - NOT APPLICABLE

AA. PRIOR-YEAR RESTATEMENT OF NET ASSETS - NOT APPLICABLE

BB. NET ASSETS RESTRICTED BY ENABLING LEGISLATION (GASB STATEMENT 46)

Of the total net assets reported on Statement A at June 30, 2006, \$400,000 are restricted by enabling legislation (which includes a legally enforceable requirement that the resources be used only for the specific purposes stipulated in the legislation).

CC. IMPAIRMENT OF CAPITAL ASSETS - NOT APPLICABLE

DD. EMPLOYEE TERMINATION BENEFITS

4.

Substantially all employees are eligible for termination benefits upon separation from the state. The agency recognizes the cost of providing these benefits as expenditures when paid during the year. For 2006, the Commission paid \$4,395 in voluntary termination benefits. There was no payment of involuntary termination benefits for 2006.

There is no liability for accrued voluntary or involuntary termination benefits payable at June 30, 2006.

Termination benefits include payments for unused annual leave balances up to 300 hours.

STATE OF LOUISIANA LOUISIANA REAL ESTATE COMMISSION (BTA) SCHEDULE OF PER DIEM PAID TO COMMISSION MEMBERS For the Year Ended June 30, 2006

Name		Amount
William Bacque'	. <u>.</u>	800
William Boyd		
Sandra G. Corrigan		350
Gretchen Ezernack		1,550
David Reinauer		1,050
Bruce G. Roberts		1,700
Mark O. Rodi		2,150
Judy Songy		350
Cynthia Stafford		900
	\$	8,650

Note: The per diem payments are authorized by Louisiana Revised Statute, and are presented in compliance with House Concurrent Resolution No. 54 of the 1979 Session of the Legislature.

SCHEDULE 1

STA	TE	OF	LOU	ISIA	NĂ

(BTA)

SCHEDULE OF C... For the Year Ended _________(Fiscal Close) SCHEDULE OF STATE FUNDING

NOT APPLICABLE

	Description of Funding	Amount
1		\$
2	······	
	Total	\$

SCHEDULE 2

(BTA) SCHEDULE OF REIMBURSEMENT CONTRACTS PAYABLE

, 20__ (Fiscal Close)

NOT APPLICABLE

Issue	Date of Issue	Original Issue	Principal Outstanding 6/30/PY	Redeemed (Issued)	Principal Outstanding 6/30/CY	Interest Rates	Interest Outstanding 6/30/CY
<u></u>		\$	\$	\$	\$	<u> </u>	\$
			<u> </u>				<u> </u>
<u></u>		<u> </u>	<u></u>		<u></u>	<u> </u>	
	<u> </u>		·	<u> </u>	<u> </u>		<u> </u>
	<u></u>			<u> </u>	<u> </u>	· <u>·····</u> ······························	·
<u> </u>					<u></u>		
<u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>		- <u></u>		<u> </u>			
	<u></u>					<u> </u>	
			<u></u>		······································	·····	
<u></u>		<u></u>			<u> </u>	<u> </u>	
				<u></u>			*
	<u> </u>						·
Total		\$	\$	\$	\$		\$

*Send copies of new amortization schedules

(BTA) SCHEDULE OF NOTES PAYABLE

_____, 20____

(Fiscal close)

NOT APPLICABLE

ssue	Date of Issue	Original	Principal Outstanding 6/30/PY	Redeemed (Issued)	Principal Outstanding 6/30/CY	interest Rates	Interest Outstanding 6/30/CY
		\$	\$	\$	\$	<u></u>	\$
_	<u> </u>	<u>.</u>		<u></u>			<u> </u>
<u>_</u>		<u></u>			<u> </u>		
							<u> </u>
	<u></u> _	<u></u>		<u> </u>			<u>,,</u>
	<u></u> -			<u></u>		<u> </u>	
				<u></u>			
·	<u></u> .					<u> </u>	
<u> </u>				<u> </u>	<u> </u>		<u> </u>
						<u></u>	
<u></u>							
Total		\$	\$	\$	\$ <u></u>		\$

*Send copies of new amortization schedules

_ (BTA)

SCHEDULE OF BONDS PAYABLE _____, 20___

(Fiscal close)

NOT APPLICABLE

Issue	Date of Issue	Original Issue	Principal Outstanding 6/30/PY	Redeemed (Issued)	Principal Outstanding 6/30/CY	Interest Rates	Interest Outstanding 6/30/CY
		\$	\$	\$	\$		\$
					- <u></u>	<u> </u>	
- <u></u> , 	<u></u>	<u>نى سىر ئەكلىنى</u>		- <u></u>	<u></u>	······	
						<u> </u>	
	<u></u>		· <u>···</u> ····	<u></u>			<u></u>
	<u></u>		·			·	······
<u></u>							
						<u></u>	
- <u></u>			<u></u>			<u> </u>	<u> </u>
				<u> </u>		·····	
			<u></u>			• • • • , , , <u></u> _	
Total		\$	\$ <u></u>	\$ <u> </u>	\$ <u></u>		\$

*Send copies of new amortization schedules

(BTA)

SCHEDULE OF REIMBURSEMENT CONTRACTS PAYABLE AMORTIZATION For The Year Ended

(Fiscal Close)

NOT APPLICABLE

Fiscal Year Ending:	Principal	Interest
2007	\$	\$
2008		
2009		
2010		
2011		
2012		
2013		
2014		
2015		
2016		
2017		
2018		
2019		
2020		
2021		
2022		
2023		
2024		
2025		
2026		
2027		
2028		
2029		
2030	· · ·	
2031	<u></u>	
Total	\$	\$

(BTA) SCHEDULE OF CAPITAL LEASE AMORTIZATION For The Year Ended June 30, 20___

NOT APPLICABLE

Fiscal Year Ending:	Payment	Interest	Principal	Balance
2007	\$	\$	\$	\$
2008				
2009	<u> </u>			
2010				
2011	<u> </u>			
2012-2016		·		
2017-2021		<u></u>		
2022-2026		·	<u> </u>	
2027-2031	<u></u>			
Total	\$	\$ <u></u>	\$	\$ <u></u>

SCHEDULE 4-B

(BTA) SCHEDULE OF NOTES PAYABLE AMORTIZATION For the Year Ended June 30, 20__

NOT APPLICABLE

Fiscal Year Ending:	Principal	<u>Interest</u>
2007	\$	\$
2008		······································
2009		
2010		<u> </u>
2011		
2012-2016		
2017-2021	·····	
2022-2026		
2027-2031		
Total	\$	\$

(BTA) SCHEDULE OF BONDS PAYABLE AMORTIZATION For The Year Ended June 30, 20___

NOT APPLICABLE

Fiscal Year <u>Ending:</u>	Principal	Interest
2007	\$	\$
2008		
2009		
2010		
2011		
2012		
2013		
2014		
2015		
2016		
2017		
2018		
2019		
2020		
2021		
2022		
2023		
2024		
2025		······································
2026	ىن ، . «مى يەربى - <u>مەمىرى ، يەربە مەمەر يەربە مەمەر مەربە مەمەر مەربە مەمەر مەربە مەمەر مەربە مەربە مەربە مە</u>	
2027		
2028		
2029		
2030	<u></u>	······································
2031		
Total	\$	\$

SCHEDULE 4-D

LOUISIANA REAL ESTATE COMMISSION (BTA)

COMPARISON FIGURES

To assist OSRAP in determining the reason for the change in financial position for the State, please complete the schedule below. If the change is greater than \$1 million, explain the reason for the change.

			2006	<u>2005</u>	Difference	Percentage <u>Change</u>
1)	Revenues	\$	5,315,612 \$	5,024,088 \$	291,524	5.8%
	Expenses	-	5,007,156	4,762,672	244,484	5.1%
2)	Capital assets	-	378,489	380,697	(2,208)	.6%
	Long-term debt	-			· · · · · · · · · ·	
	Net Assets	-	3,758,501	3,450,045	308,456	8.9%
	Explanation for change:	-				
		-				
		-	<u></u>		·	